

Last Updated : **July 27, 2017**

ABID HASAN

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Career Objective:

Intend to work hard with integrity and responsibility for fast spreading and development of my institution so that the institution can rely on me as a trusted partner.

Employment History:

Total Year of Experience : 4.4 Year(s)

1. Assistant Manager (November 1, 2015 - Continuing)

Supreme Automation & Engineering

Company Location : Uttara Dhaka

Department: Sales & Service Management

Duties/Responsibilities:

1. Searching for new clients who could benefit from your products in a designated region
2. Traveling to visit potential clients
3. Establishing new, and maintaining existing, relationships with customers
4. Managing and interpreting customer requirements
5. Calculating client quotations
6. Negotiating and closing sales by agreeing terms and conditions
7. Offering after-sales support services
8. Providing training and producing support material for the sales team

2. Assistant Manager (September 1, 2015 - October 31, 2015)

Sterling Style Ltd

Company Location : Ashulia, Dhaka

Department: Management

Duties/Responsibilities:

1. To look after the overall production management.
2. To Find out the bottleneck causes in the production process
3. To get a permanent solution to the bottleneck problems in the production process

3. Management Trainee (August 9, 2014 - August 31, 2015)

Sterling Style Limited

Company Location : Ashulia, Dhaka.

Department: Management

Duties/Responsibilities:

1. To look after the overall production management.
2. To Find out the bottleneck causes in the production process
3. To get a permanent solution to the bottleneck problems in the production process

Academic Qualification:

Exam Title	Concentration/Major	Institute	Result	Pas.Year	Duration	Achievement
Master of Business Administration	Marketing	Khulna University	CGPA:3.35 out of 4	2013	2 Years	-
B.Sc. Engineering	Electrical & Electronic Engineering	The University of Asia Pacific	CGPA:3.72 out of 4	2010	4 Years	3rd Position
HSC	Science	Noapara College	CGPA:4.4 out of 5	2005	-	-
SSC	Science	Noapara Model School	CGPA:4.13 out of 5	2002	-	-

Training Summary:

Training Title	Topic	Institute	Country	Location	Year	Duration
IELTS Course	Reading, Writing, Speaking, Listening	British Council	Bangladesh	Uttara, Dhaka.	2014	1 Month
Design With Auto-Cad		Technical Training Center	Bangladesh	Khulna	2012	4 months
IT Essential PC Hardware & Software 4.1	Hardware & Software Fundamentals	CISCO	Bangladesh	Khulna	2012	4 months

Career and Application Information:

Looking For : Mid Level Job
 Available For : Full Time
 Present Salary : Tk. 40000
 Expected Salary : Tk. 20,000
 Preferred Job Category : Engineer/Architect, HR/Org. Development
 Preferred District : Anywhere in Bangladesh.
 Preferred Organization : Banks, Computer Hardware/Network Companies, NGO, Multinational Companies, Engineering Firms, Electronic Equipment/Home Appliances

Specialization:

Fields of Specialization
<ul style="list-style-type: none"> • MBA/ BBA • Marketing • Management

Language Proficiency:

Language	Reading	Writing	Speaking
Bengali	High	High	High
English	High	High	High

Personal Details :

Father"s Name : Late Md. Rezaul Karim
Mother"s Name : Nishat Sultana
Date of Birth : December 25, 1987
Gender : Male
Marital Status : Unmarried
Nationality : Bangladeshi
Religion : Islam
Permanent Address : House-23,Road-04,Sector-11,Uttara,Dhaka.
Current Location : Dhaka

Reference (s):

	<u>Reference: 01</u>	<u>Reference: 02</u>
Name	: Mohammad Ruhul Amin	Major Sohel Mahmud
Organization	: Bangladesh University of Engineering & Technology	Inspectorate of Aourmament & Explosive,
Designation	: Asst. Professor Department of Architecture,	Deputy Chief Inspector,
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Relation	: Relative	Relative
