



**Mohammad Anamul Hoque**

**Chhatak, Sunamgonj**

**Sylhet, Bangladesh**

**Contact No: 01712-353497**

**Email: ahoque1987@gmail.com**

### **Summary:**

I have ability to convince people understanding their circumstance & work under pressure with management of the flow of goods and services. I experienced various challenges in employment that will various environments, got some experience and good connections... and plan to move to my next great opportunity. Networker honored to have few thousands director contacts, top manager, retailer, manufacturer and highly skilled professionals, I will try my level best to reach your company at efficiency level. That's why I prefer smart work then hard work.

### **Education:**

#### **Masters of Business Studies(MBS)**

Management, 2011, 2<sup>nd</sup> Class,  
Madan Mohon College, Sylhet  
National University.

#### **Bachelor of Business Studies,**


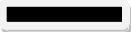
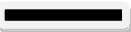

Management, 2010, 2<sup>nd</sup> Class,  
Madan Mohon College, Sylhet  
National University.

#### **H.S.C (Business Studies)**

Madan Mohon College, Sylhet  
Board: Sylhet  
GPA-2.30, Sylhet, 2006

#### **S.S.C (Business Studies)**

Chhatak Bohumukhi High School  
GPA-2.13, Sylhet, 2014

- MS Office 
- Power Point, 
- MS Excel, 
- Internet 

### **Work Experience:**

#### **Customer Relationship officer (CRO)**

(June 30, 2014 – to October 12, 2016 )

#### **Standard Bank LTD (SBL)**

- I have responsibility are flow up Sales target Field to SBL,
- Led weekly cross functional team conference calls leading up to each company's program and target level
- Created new marketing strategies for various clients.
- Sales analysis for previous years to present year, Yearly target, Monthly target set up,
- Visiting with Sales team, Gap market searching,
- Increased sales from efficiency level.
- New distributor searching for Gap market.

**Note:** Achievements 75%, total target vs. achievements

**Area:** Sunamgonj.

#### **Branch Manager (BM):**

**( October 28, 2016 - To continue)**

#### **Lokkibaur Polli Daridro Unnoyon Foundation(LBPDUF)**

- General Official Work Maintain ,
- Market visited regularly, Relation build up to Village People,
- To Operate the Clients, To ensure Monthly against monthly Primary & secondary Target.
- To monitor every client of the point, To monitor The Sales Officer.
- Meet up Monthly ADT,
- Finally, meet up Monthly, Quarterly and Yearly Target.

**Note:** Achievements 60%, total target vs achievements

**Area:** Chhatak, Sunamgonj

#### **Career Information:**

Looking For	: Mid Level Job
Available For	: Full Time
Present Salary	: Tk. 14500
Expected Salary	: Tk. 25000
Preferred Job Category	: Human Resource/Marketing/ Sales/ Non financial
Preferred District	: Anywhere in Bangladesh
Preferred Country	: China, Germany, Argentina, Australia, Brazil, Canada, Denmark, Egypt, Finland, France

## **Professional Status:**

### **Market Analysis and Export Promotion:**

(June 30, 2014 to October 8, 2016 )

**Institute:** Standard Bank LTD  
Sunamgonj Branch, Sunamgonj

**Objects:** To develop skilled with working in a well reputed organization with honesty and dignity .I have interest in developing skills in my career such an environment where there would be enough scope for increasing my knowledge and developing myself.

### **Personal Details :**

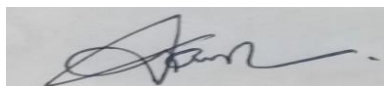
Father's Name	: Md.Noor Hussain
Mother' Name	:Minara Begum
Date of birth	: 30 December1987.
Permanent Address	: Vill: LokkiBaur, P.O:LokkiBaur Bazar, P.S: Chhatak, Upazila: Chhatak District:Sunamgonj,
Present Address	: Same As Above
Nationality	: Bangladeshi
Sex	: Male.
Marital status	: Married
Religion	: Islam.
National ID No.	: 1483818538
Blood Group	: B- (B Negative)

### **Reference:**

Md. Azizur Rahman  
Position: Region Sales Manager (RSM)  
Company Name: Superstar Group  
Address: 25 Segunbagicha, Ramna, Dhaka,1000  
Mob: 01713238564 & 01912-590373  
Email: aziz.rahman@ssgbd.com  
Professional

### **Reference:**

Md.Shamsul Alom  
Position: Sub- Editor & Reporter  
Company Name: Daynik Buisness Profile  
Member of Bangladesh National  
Press Club Dhaka  
Mob: 01712378949  
Address: 51/a, Resourceful Paltan City  
Suite #405(3<sup>rd</sup> Floor), Purana Paltan,  
Dhaka, 1000.  
Professional



**Md. Anamul Hoque**

