

## FOYEZ MAHMUD

Address: House No:178/2, Sultangonj Road, Rayerbazar, Mohammadpur,Dhaka-1209.  
Home Phone: +88029120495  
Mobile : +8801552348293  
e-mail : fmpappu@gmail.com



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### **Career Objective:**

To work with a professionally managed organization in order to build a career in sales & marketing oriented affairs and marketing communication. Ambitious and self motivated team player, Flexible with an ability to adapt to changing environments.

### **Career Summary:**

Quick learner with an ability to grasp new ideas, concepts methods, highly trainable. Personable, able to create long term relationship.

### **Special Qualification:**

Diploma in Information Technology Year 2003  
Assumption University of Thailand C.G.P.A: 3.55/4

### **Employment History:**

#### **1. Asst.Manager ( October 1, 2015 – Till now)**

##### **Banglafi Solution Ltd.**

Company Location : House # 265,Road # 03,DOHS,Mirpur-12,Dhaka  
Department: Marketing working Education Management ERP Software

#### **2. Asst.Manager (Sales) ( October 12, 2013 - September 30, 2015)**

##### **IPAC Software Ltd**

Company Location : Suite#13/E,Holding # Kha-9,Shahjadpur Gulshan-2,Dhaka-1212  
Department: Marketing working Garments ERP Software

#### **3. Senior Business Development Officer ( March 2, 2009 - September 30, 2013)**

##### **Infobase ICT Ltd.**

Company Location : Noakhali Tower(Level-6/D) 55/B,Purana Palton,Dhaka  
Department: Marketing working Spinning Milles ERP Software

### **Duties/Responsibilities:**

Selling & after sales service developing profiles for corporate customers for long-term growth, effective sales call, building long-term relationships with customers, identifying their needs and wants of specific corporate customers and satisfying their needs accordingly, providing effective after sales support customer satisfaction, keeping the corporate clients updated regarding newly added services and others activities, conduct loyal customer program & reward for special loyal customers of the company, as corporate customers for long term relationship. In charge of marketing, selling, installing the product to the customers, updating the customer about the key features of the product , & ensuring smooth after sales service & creation customer service. Responsible for selling & motivating the customers to increase connections to be Best client. Manage direct

sale team to conduct day to day sale from the front desk & making customers aware about all the products & features.

4. **Marketing Executive ( November 27, 2005 – February 28, 2009)**

**Prestige Import Export**

Company Location : House # 114, Road # 15, Block # C, Banani,Dhaka-12

Department: Marketing

**Academic Qualification:**

Exam Title	Concentration/Major	Institute	Result	Pas.Year
MBA Executive	Marketing	ASIAN UNIVERSITY OF BANGLADESH	CGPA:3.3 out of 4	2011
Master of Commerce	Management	ABU DHARR GHIFARI UNIVERSITY & COLLEGE,DHAKA	Second Class	2004
Bachelor of Commerce	Commerce	GOVT. TITUMIR UNIVERSITY & COLLEGE,DHAKA	Second Class	2000
Higher Secondary Certificate Examination	Commerce	GOVT. TITUMIR UNIVERSITY & COLLEGE,DHAKA	Second Division	1997
Secondary School Certificate Examination	Science	MOTIJHEEL MODEL HIGH SCHOOL, DHAKA	First Division	1994

**Professional Qualification:**

Certification	Institute	Location	From	To
"IT-Sales" under SEIP (Skills for Employment Investment Program)	BASIS Institute of Technology & Management (BITM)	BDBL Bhaban,Level:4,12 kawran Bazar, Dhaka 1215.	April 24, 2016	June 24, 2016
Diploma in Information Technology	Assumption University of Thailand	IT Bangla Ltd.Dhaka Campus	January 10, 2001	March 4, 2003

**Language Proficiency:**

Language	Reading	Writing	Speaking
Bangla	High	High	High
English	High	High	High
Hindi	High	High	High

**Personal Details :**

Father's Name : Fozle Mahmudur Rob  
Mother's Name : Forida Rob  
Date of Birth : February 21, 1979  
Gender : Male  
Marital Status : Married  
Nationality : Bangladeshi  
National Id No. : 2695434703343  
Religion : Islam  
Permanent Address : House No:178/2, Sultangonj Road, Rayerbazar, Mohammadpur,Dhaka-1209.  
Current Location : Dhaka

**Reference (s):**

**Reference: 01**

Name : Abul Hasan  
Organization : Infobase Ltd  
Designation : Managing Director  
Address : Noakhali Tower(Level-6/D) 55/B,Purana  
Palton,Dhaka-1000  
Phone (Off.) : 9552572  
Relation : Professional

**Reference: 02**

Md.Monzor Alam  
Prestige Import Export  
Managing Director  
House # 114,Road No # 15,Block # C,Banani,  
Dhaka -1213.  
9862779  
Professional