

Last Updated : **April 4, 2018**

GOLAM AHAD

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Career Objective:

Career with a reputed organization to take challenges and grow with it.

Career Summary:

April 2014 to Continuing
Royal Homes Ltd. Sylhet
Customer relationship officer
March 2010 to August 2012
Distributor of Pacific Bangladesh Telecom Limited
Location: Sylhet-1
Distributor of True Distribution (Pvt) Limited
Location: Territory of Sylhet
May 2005 to July 2007
GrameenPhone Ltd.
Officer
Treasury Department
Finance Division
Octâ03 to Janâ04
Beximco Pharmaceuticals Ltd. Dhaka
Internee

Special Qualification:

sincere, honest, self-motivated and self-driven

Employment History:

Total Year of Experience : 8.8 Year(s)

1. Team member sales (officer grade-8) (March 15, 2015 - January 31, 2018)

BSRM Steels Ltd.

Company Location : Chittagong
Department: Sales and marketing

Duties/Responsibilities:

- #Meet up sales target of individual, Dealers and corporate.
- # Monitoring and nursing Dealer
- # Collection Dues
- # Reconciliation dealers ledger with company bank account.
- # Create New Dealers, Traders and corporate customers ,
- # Monitoring competitor activities and reporting for company future strategy.

2. Customer relationship officer (April 1, 2014 - March 10, 2015)

Royal Homes Ltd.

Company Location : Sylhet

Department: Sales & Marketing

Duties/Responsibilities:

#Advertising Products to the potential customers and promoting the products.

#Managing customers" portfolio.

#Credit collection.

#Sales generation.

#Reporting to DM and DGM about the progress of sales, customers" feedback etc

3. Proprietor (March 1, 2010 - August 30, 2012)**BIOS**

Company Location : Sylhet

4. Officer, Finance (May 9, 2005 - July 25, 2007)**GrameenPhone Ltd.**

Company Location : Dhaka

Department: Treasury Department

Duties/Responsibilities:

• Reconciliation for all collection and commission payment account.

• Negotiation with bank for un- reconciled items.

• Monitoring and reconciliation of receipts and transaction in ERP AR module (Logistics and distribution).

• Monitoring the deposit amount (Regional sales centers, GPDC, GPSD and GPC), internal transfer (CD to STD) and others transaction for preparing workings of Bank Statement.

• Credit Analysis (Scratch Card, Flexi Load and startup kits).

• Monitoring all sales centers (regional), GPCs (GrameenPhone Center) and GPDCs (GrameenPhone Distribution Center) sale and collection

5. Internee (October 1, 2003 - January 31, 2004)**Beximco Pharmaceuticals Ltd. Dhaka**

Company Location : Dhanmondi,Dhaka

Department: Accounts & Finance division

Academic Qualification:

Exam Title	Concentration/Major	Institute	Result	Pas.Year
MBA	Finance	Asian University of Bangladesh	CGPA:3.05 out of 4	2002
Bachelor of Commerce	Commerce	National University	Second Class, Marks :47%	1999
HSC	Commerce	Madan Mohan university college,Sylhet	Second Division, Marks :56%	1996
SSC	Science	Blue Bird High School and College	First Division, Marks :75%	1994

Career and Application Information:

Looking For : Mid Level Job
Available For : Full Time
Present Salary : Tk. 27000
Expected Salary : Tk. 20,000
Preferred Job Category : Accounting/Finance, Marketing/Sales
Preferred District : Anywhere in Bangladesh.
Preferred Organization Types : Banks, Wholesale, Advertising Agency, Computer Hardware/Network Companies, Govt./ Semi Govt./ Autonomous body, Buying House, Audit Firms /Tax Consultant, Hotel, Agro based firms (incl. Agro Processing/Seed/GM), Direct Selling/Marketing Service Company, Group of Companies, Automobile

Language Proficiency:

Language	Reading	Writing	Speaking
Bangla	High	High	High
English	High	Medium	Medium

Personal Details :

Father"s Name : Golam Akbor
Mother"s Name : Mrs.Minara Akbor
Date of Birth : August 8, 1978
Gender : Male
Marital Status : Married
Nationality : Bangladeshi
Religion : Islam
Permanent Address : Sraboni-A/6, Patantula,Sylhet-3100
Current Location : Uttara
