

Last Updated : **January 22, 2018**

LOCKNATH SAHA

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Career Objective:

Looking for hard and challenging job where I will have the scope to utilize my potentiality and skills to do something innovation. I also choice a challenging step in every stage of my life for myself.

Career Summary:

- (1) SHANGHAI ACC-U GROUP (Continue)
- (2) Groz-Beckert® (BTA)
- (3) Robi Axiata Ltd,
- (4) Development Research Associates (Internship),
- (5) PRAN- RFL Group (Events).

Employment History:

Total Year of Experience : 5.9 Year(s)

1. Sr. Executive (January 26, 2018 - Continuing)

SHANGHAI ACC-U GROUP

Company Location : House#24, (4th Floor) Road#04, Sector#04, Uttara, Dhaka-1230, Bangladesh.

Department: (Sales & Marketing)

Duties/Responsibilities:

- a) To work with team, partners and working groups whose are engaged in marketing work.
- b) To working with internal and external clients.
- c) To meet the sales target.
- d) To improvise the new ideas in a quick time.
- e) To solve the related problems with succession.
- f) To make the reports & above all to develop the market potentiality

2. Executive, Marketing & Sales (March 2, 2016 - January 10, 2018)

Banani Trade Associates (BTA) GROZ-BECKERT

Company Location : Shah Ali Tower 13th Floor, 33 Kawran Bazar C/A, Dhaka-1215

Department: Marketing

Duties/Responsibilities:

- a) To handle the corporate sale.
- b) To ensure the secondary sales.
- c) To deal with the clients & Channel Members.
- d) To meet the sales target.
- e) To estimate the market volume & market size in assigned area.
- f) To solve the related problems with succession.
- g) To make the reports & above all to develop the market potentiality.

3. Solution Sales Executive (SSE). (February 15, 2015 - February 29, 2016)**Robi Axiata Limited**

Company Location : 57 South Avenue, Nafi Tower, Gulshan-01, Dhaka-1212

Department: Marketing

Duties/Responsibilities:

- a) To visit client's office on regular basis.
- b) To search & identify new business opportunities & clients.
- c) To ensure customers queries problem issues.
- d) To follow up the order, use deadlines as a help to keep track of order status.
- e) To monitor & make sure time of service on time.
- f) To share periodically with higher authorities regarding market.

4. junior assistant (September 9, 2014 - February 9, 2015)**Development Research Associates (DRA)**

Company Location : 3/6, Block- A, Lalmatia, Dhaka

Department: Accounts

Duties/Responsibilities:

- (a) Account related works, (b) Doing Audit in Small Organization (c) Data Entry.

5. BP = Brand Promoter (September 1, 2012 - August 17, 2014)**PRAN-RFL GROUP**

Company Location : Hosen Market, Middle Badda, Dhaka.

Department: Events Division (Marketing)

Duties/Responsibilities:

1. Doing work as a Team Leader Max Cola campaign program.
2. Doing work as a Team Member RFL Yearly program.
3. Doing work school, College & Universities cultural program.

Academic Qualification:

| Exam Title | Concentration/Major | Institute | Result | Pas.Year | Duration | Achievement |
|------------|---------------------|---|---------------------------|----------|----------|-------------|
| BBA | Accounting | Atish Dipankar University of Science and Technology | First Class, Marks :3.75% | 2014 | 4 years | success |

Career and Application Information:

Looking For : Mid Level Job
 Available For : Full Time
 Present Salary : Tk. 22000
 Expected Salary : Tk. 25,000
 Preferred Job Category : Accounting/Finance, Marketing/Sales
 Preferred District : Anywhere in Bangladesh.
 Preferred Country : India, Japan, Australia
 Preferred Organization Types : Banks, Telecommunication, Event Management, Multinational Companies, Airline, Group of Companies, Call Center, Tobacco, Plastic/ Polymer Industry, Garments Accessories, Transportation

Specialization:

| Fields of Specialization | Description |
|--------------------------|----------------------------|
| • BBA | I have done my Graduation. |

Extra Curricular Activities:

I`m hard working man.

Language Proficiency:

| Language | Reading | Writing | Speaking |
|----------|---------|---------|----------|
| Bangla | High | High | High |
| English | High | Medium | Medium |

Personal Details :

Father"s Name : Narayan saha
 Mother"s Name : Anima saha
 Date of Birth : August 1, 1992
 Gender : Male
 Marital Status : Single
 Nationality : Bangladeshi
 Religion : Hindu
 Permanent Address : Vill: Sahapara, Post: Daudkandi P.S.: Daudkandi, Dist: Comilla
 Current Location : Dhaka

Reference (s):

Name : A.K.M Aminul Islam
 Organization : Development Research Associates (DRA)
 Designation : Executive Director
 Address : 3/6, Block - A, Lalmatia, Dhaka
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 Relation : Professional
