



Sales Professional Marketing Professional

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## **MD GIAS UDDIN**

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### **Career Objective:**

I am highly desired to work in a reputed organization where I will be able to enrich my professional career.

### **Career Summary:**

I am self-motivated and hard working person. I would like to have a working opportunity to build up promising and brilliant career as a professional as a field where I can apply my Education, Knowledge and Experience.

### **Special Qualification:**

Computer Application, communication skills, Data structure, Daily Sales Statements, Graphics Designer, Microsoft Office & Excels , Database & Development, Typing etc.

### **Employment History:**

**Total Year of Experience : 6.1 Year(s)**

#### **1. Officer (Marketing & Sales) ( January 1, 2013 - Continuing)**

##### **Mirpur Ceramic Works Ltd & Khadim Ceramics Ltd.**

Company Location : 62 Kalshi Ceramic Road, Section-12. Mirpur Dhaka 1216

Department: Marketing & Sales

##### **Duties/Responsibilities:**

Corporate Marketing & Sales :

01. Hatirpool Sales & Display Center, Hatirpool, Dhaka, From 01/01/2018 to Continue

02. Defence (Army, Navy, Air Force) Dhaka Cantonment, From 01/01/2017 to 31/12/2017

03. In charge (2nd. Shift) Corporate Office Sales & Display Center, Mirpur, Dhaka, From 01/01/2015 to 31/12/2016

04. Defence (Army) Mirpur Cantonment & DOHS, Mirpur, Dhaka, From 01/01/2013 to 31/12/2014

### **Academic Qualification:**

Exam Title	Concentration/Major	Institute	Result	Pas.Year	Duration	Achievement
Bachelor of Arts (BA)	Islamic History & Culture	University of Dhaka	CGPA:2.52 out of 4	2016	4	I`m completed sucessfully Graduation Degree from this University
Alim (Madrasah)	Huminities	Debipur Islamia Fazil Madrasha, Bhola	CGPA:3.33 out of 5	2009	2 years	I`m completed sucessfully Alim (HSC) from this Madrasah
Dakhil (Madrasah)	Huminities	Sagla Hasnain Islamia Dakhil Madrasha, Bhola	CGPA:3.58 out of 5	2007	10 years	I`m completed sucessfully Dakhil (SSC) from this Madrasah

### **Training Summary:**

Training Title	Topic	Institute	Country	Location	Year	Duration
"How A Salesman Can Become Even More Successful"	How to a good sales leader (trust, credibility, rapport) How to achieve your Goal (Find your goal and try to achieve in time)	BRAC Learning Center	BRAC Learning Center , Dhaka , Bangladesh	BRAC Learning Center , Niketon, Gulshan Dhaka	2016	Day Long
"Creative & Effective Selling Techniques"	How to achieve your goal (Find your goal and try to achieve in time ) Take Challenge (be courageous, and just do it) Customer recognition (customer Keep smile, Praise other)	BRAC Learning Center , Dhaka	Bangladesh	BRAC Learning Center, Gulshan Dhaka	2016	One Day

### **bdjobs-amcat Employability Certificates:**

Job Role	Test Date
<b>Sales Professional</b> ( English, Information Gathering & Synthesis, Personality, Sales Competency Test)	October 29, 2018
<b>Marketing Professional</b> ( English, Logical Ability, Marketing, Personality)	November 9, 2018

### **Professional Qualification:**

Certification	Institute	Location	From	To
Graphics Designer	BASIS Institute of Technology & Management (BITM)	BDBL Bhaban, 12 Kawran Bazar, Dhaka 1215	March 8, 2018	June 5, 2018

### **Career and Application Information:**

Looking For : Mid Level Job  
 Available For : Full Time  
 Present Salary : Tk. 22000  
 Expected Salary : Tk. 25,000  
 Preferred Job Category : Marketing/Sales, Customer Support/Call Centre,  
 Design/Creative  
 Preferred District : Bhola, Dhaka  
 Preferred Organization : Design/Printing/Publishing, Direct Selling/Marketing Service  
 Types Company

### **Specialization:**

Fields of Specialization	Description
<ul style="list-style-type: none"> <li>Corporate Marketing</li> <li>Consumer Durables - Sales &amp; Marketing</li> <li>Customer Support/ Client Service</li> </ul>	Specialties: 1. Product presentation skill 2. To prepared & monitoring sales document (Invoice, distribution) and sales contact related banking formalities. 3. To inform management about Daily Sales Status and everyday. 4. To develop sales network (Retail & Corporate ) and payments from the customers. 5. To develop new products as per the customer demand and also ensure the timely distribution 6. To maintain day to day communication with customer as their asking. 7. Prepared monthly report & provide feedback to Supervisor on regular basis 8. Maintain potential customer database and update

### **Extra Curricular Activities:**

Data Entry & Processing Data Structure E-mail Marketing Graphics Design Internet Marketing

### **Language Proficiency:**

Language	Reading	Writing	Speaking
English	Medium	Medium	Medium
Bangla	High	High	High

### **Personal Details :**

Father"s Name : MD. SAH ALAM  
 Mother"s Name : PARVIN BEGUM  
 Date of Birth : January 1, 1993  
 Gender : Male  
 Marital Status : Single  
 Nationality : Bangladeshi  
 Religion : Islam  
 Permanent Address : Borhangonj, Burhanuddin, Bhola  
 Current Location : Dhaka

**Reference (s):**

	<b><u>Reference: 01</u></b>	<b><u>Reference: 02</u></b>
Name	: A S M Rashiduzzaman	Md. Mogammal Haque
Organization	: DBL Ceramics	Mirpur Ceramic Works Ltd & khadim Ceramics Ltd
Designation	: Officer (Incharge, Mirpur Showroom)	Assistant Manager (Marketing & Sales) & Incharge
Address	: H-03, R-01, Bk-C, Sec-12, Mirpur Dhaka	62 kalshi Section 12, Mirpur , Dhaka 1216
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Relation	: Professional	Professional

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