MORSHID ALAM



CONTACT

Address:

85/1 (C4), Baruntack, Dhaka Cantonment, Dhaka-1206

Mobile:

+8801918334948

Email:

morshed987@gmail.com

SKILLS

Personal:

- Strong Analytical Knowledge
- Problem Resolution
- o Relationship Building
- Organizing & Leadership competence.

Computer Skills/Basics:

- o MS Word, MS Excel
- Accounting Software Tally, ERP (Oracle), POS

OBJECTIVE

A confident, multi-skilled & capable assistant with excellent knowledge of finance & Operations procedures. Exceptional analytical & problem solving skills & able to provide financial information to all areas of the business whilst ensuring that all management information is accurate..

WORK EXPERIENCE

Deputy Manger, Operation (11 July 2018 Continuing) **Energypac fashion Ltd (OCODE)** 430/2, Energypoint, tajgoan I/A, Dhaka

Responsibilities:

- Business Plan
- Production Plan
- Budget
- Sales target set for yearly & Month to Month
- Report to Management as per DRD format
- Close monitor all showroom operations
- Plan for Inventory Optimum Level
- Develop and execute Sales & Marketing strategy
- sales target & operational objectives by planning, monitoring, techniques and open new operation
- Build a healthy and positive team atmosphere which will allow them to collectively achieve the target in a cohesive manner
- Identify and explore new market opportunities and Setting trade marketing programs and monitoring
- Develop and organize brand, sales and distribution team members to meet company objectives and targets efficiently
- Design and implement Annual Sales and Marketing Plan
- Observe competitor's activities continuously and revise marketing drive as required to ensure brand competitive advantage
- Assessing market share of different competitors' brands as well as our brands
- Review monthly marketing and sales budget with actual achievement
- Help the shops to boost up the sales
- Take responsibility for the success-failure of the shops, monitor sales guide the product display, indoor-outdoor branding, selling techniques, product knowledge etc
- Explorer new potential business locations in the assigned area
- The role is to assist the organizations sales and growth efforts by contributing to new customer acquisition
- A business development executive is responsible for researching and pursuing new business leads for the growth of the business
- The executive is expected to work on new business proposals and presentations which are a persuasive representation of organizations products/services

Personal Accomplishment:

Member Of silver club, life long Blood Donor Quantum Foundation. 31/n Shantinagar, Dhaka -1217

Personal Details:

Date of Birth: Dec 30, 1987. Marital Status :Married NID :2650898253124 District : Noakhali

Reference:

Engr. SM Ehsanul Imam Engineer, (Authorized officer) RAJUK Uttara Zone-06 Dhaka Cell: (+88) 01994299532

E-mail:

eshanul.imam@gmail.com

Asst. Manger, Finance & Accounts 2017-2018 **Energypac fashion Ltd** 430/2, Energypoint, tajgoan I/A, Dhaka

Responsibilities:

- Cash & Bank reconciliation in Monthly basis
- Dealing with Bank & other Financial Institution
- Monitor Accounts Receivable & Payable
- Prepared monthly Financial Statement on time
- Submitting report the management weekly
- Document prepared for Bank Loan
- Preparing, Maintaining and Entering Bank related transactions
- Prepare all kinds of voucher, Maintain Cheque Register, Preparing work order
- Check daily expenditures, vouchers, Requisition and daily transaction
- Entry all kinds of accounting adjustment transaction in Database
- Cash management & cash disbursement
- LC related accounts work experience
- Advanced level of MS Excel skills

Sr. Officer, Accounts 2015-2017

Partex star Group.

267 F-korim Tejgaon industrial area, Dhaka -1208

Responsibilities:

- Verify deposit slip with Bank Statement & Bank Ledger.
- Verify TA, DA & Outsourcing Bill.
- Prepare Monthly Expense Statement.
- Bank Reconciliation & Preparing Reconciliation statement in ERP (Oracle) System.
- Classification of cost and expenditure on the basis of chart of accounts.
 - Maintain & Posting all kinds of voucher in ERP (Oracle) System Software
 - Check all kinds of Bill & voucher and arrange to payment.
- Manage and Review Billing Processes (Accounts Payable/ Receivable)
- Maintain all account books/registers/ledgers etc

Officer, Finance & Accounts 2012-2015 **REGIONAL TRADERS LTD (Distributor of Sigma Elevator ltd)**Head Office, House #28 Road #130 Gulshan-1, Dhaka-1212.

Duties/Responsibilities:

- Maintain and preparing all kind of vouchers, Cheque Register, Bill Register, General Ledger & different registers related to Finance & Accounts.
- Maintain & Checking Billing Processes (Accounts payable/receivable)
- Preparing bank reconciliation time to time.
- Maintain LC related activities.
- prepare monthly purchase statement
- prepare balance sheet (Financial statement)
- prepare the demand sheet
- Communicate with Bank for various day to day transaction purpose Tracking and recovery/adjustment.

EDUCATION

The Institute of Cost & Management Accountants of Bangladesh

Cost Management Accountant, 500 Marks Completed.

2013-15 Masters of Business Administration (MBA)

Southeast University of Bangladesh

Master of Business Administration – Finance CGPA 3.41

2017-2010 National university of Bangladesh

Bachelor of Business Study (BBS 4 Years) – Management 2^{nd} class Govt. Bnagla College, Dhaka

2006 - Higher Secondary Certificate (H.S.C)

B.A.F Shaheen College, Chittagoang Business Study, GPA – 4.30

2004 - Secondary School Certificate (S.S.C)

Ramballave Pur high School, Noakhali Science, GPA – 2.94

DECLARATION:

I do here by declare that the particulars provided here are true and no misinformation is given.

Signature

Morshid Alam