

Last Updated : **August 18, 2014**

## **M MUHIBUR RAHMAN EMON**

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Shahjalal Uposhahar, Sylhet  
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### **Career Objective:**

To be a Leader and taking responsibilities from front in Sales, Customer care in IT & Telecom Industry

### **Career Summary:**

Working with Internet service from 2002. Have good understanding on IT/Telecom Sales ,Online Sales, SEO,SMM & Customer Support. Managing Capability of Sales Team/ Customer Support Team and Network Operation. Work experience in both sales & Suport of IPTSP, MobileDialer

### **Special Qualification:**

Have Good Command in English , Computer & Internet Knowledge- Graphics Designing and concept, Public Relation -Target Based Marketing, Planning & Making Advertisement for publication-Online, Offline and managing Network Operation

### **Employment History:**

**Total Year of Experience : 16.4 Year(s)**

#### **1. Manager Admin & Operation, ( October 1, 2011 - Continuing)**

##### **GMS Technology Uk Ltd**

Company Location : United Kingdom

Department: Sales

##### **Duties/Responsibilities:**

Managing Hosted Billing Solutions and other IT enabled services, including International Carrier Sales

Manging Gmsdialer Application"s Sales Accounts & Marketing

#### **2. Manager Operation ( February 1, 2009 - September 30, 2011)**

##### **BTS Communications (BD) Ltd**

Company Location : Sylhet

Department: Operation

##### **Duties/Responsibilities:**

Planning & Monitoring Sales activities and customer operation of Sylhet division. Data Connectivity with DSE/CSE & internet service and IP Telephony. Working closely with customers, creating client base for Radio link/Fiber optic connectivity-visit customer sites for evaluation and on-going support. Taking full responsibility of the clients accounts and also marketing section and Customer Support & day to day operation.Planning & Creating Advertisement for Marketing campaign. Work closely with technical support team for creating dynamic support team. Control total network operation in sylhet division.

### 3. Manager Business Development ( May 12, 2002 - May 30, 2008)

#### **BTS COMMUNICATIONS (BD) LTD**

Company Location : Sylhet

Department: Marketing

#### **Duties/Responsibilities:**

Planning & Monitoring Sales activities and customer operation of Sylhet, Moulvibazar, Srimongal, Gualabazar, Tajpur & Fenchuganj branch. Working closely with customers, creating client base for Radio link/ADSL/DSL/Pre-paid visit customer sites for evaluation and on-going support. Taking full responsibility of the marketing section and monitoring day to day operation. Planning & Creating Advertisement for Marketing campaign. Work closely with technical support team for creating dynamic support team. Practice target marketing.

### 4. Marketing Executive ( December 1, 2001 - April 30, 2002)

#### **PENTASOFT, Sylhet**

Company Location : Sylhet

Department: Marketing

#### **Duties/Responsibilities:**

create new student for computer education  
making plans for betterment,  
work closely with full teams.  
managing the students problem. work according to target.

### **Academic Qualification:**

Exam Title	Concentration/Major	Institute	Result	Pas.Year	Duration
B A (Hon` s)	English	National University		2000	3 years
HSC	Science	Comilla Board		1997	2 years
SSC	Science	Comilla Board		1995	-

### **Training Summary:**

Training Title	Topic	Institute	Country	Location	Year	Duration
Planning Management & Administration	Planning , Management & Administration for any business organization	Graduate Training Institute, Moymonsingh Agri-varsity	Bangladesh	Moymonsingh	2001	7 day

### **Career and Application Information:**

Looking For : Mid Level Job  
Available For : Full Time  
Expected Salary : Tk. 30,000  
Preferred Job Category : IT/Telecommunication, Marketing/Sales  
Preferred District : Sylhet  
Preferred Organization : Telecommunication, Event Management, IT Enabled Service, ISP, Computer Hardware/Network Companies, Multinational Companies, Public Relation Companies

### **Specialization:**

Fields of Specialization	Description
<ul style="list-style-type: none"> <li>• Advertising &amp; Promotion</li> <li>• Public Relation</li> <li>• Customer Support/ Client Service</li> <li>• Business Development</li> <li>• Corporate Marketing</li> </ul>	Planning & Leading Marketing campaign, Planning and designing advertisement for News Papper & TV Channel, Have good command in english, good inter personal skill, good at table talking, direct speach & telephonic conversation. Have good computer & internet literacy- Good at public relation- good contact with online communities-

### **Extra Curricular Activities:**

Related with Rotary Organization of Bangladesh, Now Serving as a President of Rotary Club of Sylhet Royals, Ex Rotaractor & organize 21st Rotaract District Rotaract Assembly in Sylhet as a chairman. also Past President of Rotaract Club of Sylhet Hillcity. Related with Bangladesh Red crescent Society Sylhet, Vorer kagoj pathok foram sylhet, & Ex-Cricketer Sylhet 1st Division Cricket League

### **Language Proficiency:**

Language	Reading	Writing	Speaking
Bangla	High	High	High
English	High	High	High

### **Personal Details :**

Father"s Name : Late Abduz Zahir  
 Mother"s Name : Late Mahmuda Khatun  
 Date of Birth : November 11, 1980  
 Gender : Male  
 Marital Status : Married  
 Nationality : Bangladeshi  
 Religion : Islam  
 Permanent Address : Vill: West Tilapara, PO: MokterPur, Un: Burunga, PS: Osmani Nogor, Sylhet  
 Current Location : Sylhet

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