

Applied For: **IT Executive (Sylhet)**

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MD.MIRAZUL HAQUE

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Career Objective:

To develop a professional career, where I can apply my knowledge, talents and ideas for the company that offers me the opportunity to work, displaying integrity, honesty, commitment and excellence participating actively to overcome challenges.

Career Summary:

1. Sr Executive Business Development (Reve Systems Limited)
2. Bridge Engineer (Datasoft System Bangladesh Ltd)
3. Executive IT (Madina Group)
4. Gpi Asiatel
 - Network Transmission, Commissioning, Calibration,
 - Python, MySQL Server
 - Transmission, Network Solution
 - Commissioning 3G Node B,
 - Remote Tower Operating Center (RTOC) Installation, Transmission, Configuration,
 - Maintain A individual Team Support PM and project team in preparing concept notes

Special Qualification:

- Business development
- Python, Mysql Server,HTML,CSS,API
- Network Transmission, Commissioning, Calibration,
- Transmission, Network Solution
- Cisco, Packet Tracer, Internet Browsing, Mailing
- Office Management: MS-Word, Excel, Power point

Employment History:

Total Year of Experience : 3.0 Year(s)

1. Sr. Executive Business Development (May 1, 2018 - Continuing)

Reve Systems Limited

Department: Business Developmnt

Duties /Responsibilities:

- Prepare technical, financial proposal and other legal document to participate in Govt. and Private RFP/Tender.

- Build up a strong relation with prospect client and maintain the relation with exist client for upselling the new product.
- Develop monthly, quarterly and yearly sales forecast and dynamic marketing plan/strategy as well.
- Responsible for handling end to end sales cycle, account management and generate sales revenue to achieve sales target.
- Prepare technical and commercial proposal according to customer requirement.
- Maintain a database to generate sales lead.
- Build and maintain good relationships with new key accounts.
- Develop business plan/strategy to increase sales revenue to meet up yearly target.
- Prepare product presentation to demonstrate the customer. See less
- Acquire adequate market knowledge & maintain customer relationship
- Marketing campaigns with group's standard and guide line.
- Preparing the agreements, internally and externally communication, engaged with all strategic large complex projects tenders, RFP, RFQ, EOI etc.

2. **Bridge Engineer (January 29, 2017 - April 30, 2018)**

Datasoft Systems Bangladesh Limited.

Company Location : Rupayan Shelford(20th floor),Plot# 23/6, Block#B, Mirpur Road, Shaymoli, Dhaka.

Department: IoT

Duties /Responsibilities:

Business development and achieve company's goal, Plan & execute ongoing project development, Visit clients or arrange meetings to discuss a product and how it will meet the requirements of a customer .

- Researching on Python, django framework, django rest-api.
- Working with RND team and analyzing upcoming technology and trying to set up the goal of upcoming Technology.
- Discovering the underlying business need to be addressed and information related to the product and project requirements, often through conversations with stakeholders.
- Responsible for complete scope discovery, requirement gathering process
- Organizing, specifying and modeling the requirements to ensure they are complete and unambiguous.
- Documenting the requirements in a format that can be shared with stakeholders.
- Ensuring the requirements map to the real business need, are approved by all relevant stakeholders, and meet essential quality standards.
- providing all support to the team using a servant leadership style whenever possible, and leading by example: Requirements analysis including business rules, scope, assumption, data flow, business case, etc. •
- Vendor Management - through review and business meeting, Relationship management with the key customers and Vendors, Design & implement projects on efficiency improvement. •-Discovering the underlying business need to be addressed and information related to the product and project requirements, often through conversations with stakeholders. •
- Responsible for complete scope discovery, requirement gathering process Organizing, specifying and modeling the requirements to ensure they are complete and unambiguous. •
- Japanese Business and technical language, Japanese Work culture and Ethics. Japanese customs and gestures/postures

3. **Executive IT (December 1, 2016 - January 28, 2017)**

Madina Group

Company Location : Madina Square, 5, Green Square,Green Road, Dhaka-1205. Bangladesh

Department: IT

Duties /Responsibilities:

- Strong understanding of Computer Assembling, IP Network Installation, configuration, administration & maintenance.
- Plan, install, configure, troubleshoot, maintain and upgrade hardware and software interfaces with the Operating system.
- Should have Trouble shooting experience of Network, Hardware & System Software.
- Domain Server Installation and Configuration. -Resolve connectivity problems in the network

infrastructure, CCTV, including cabling, hubs, switches, routers, Mikro-tik router and printer servers etc.

- Strong experience in Network Designing, Monitoring & Reporting.
- Experience in server and client based anti-virus protection strategies.
- Proficient in networking security and support management. -
- Manage Multi-Server Windows LAN & WAN. -Responsible for smooth running of computer system including servers, workstations, laptops, printers, UPS, multimedia

4. **Sr. Commissioning Engineer (October 1, 2015 - August 31, 2016)**

GPI Asiatel

Company Location : House-7,Road-11,Adabor Samoli

Department: Enginner

Duties/Responsibilities:

Working On GP Swap Project

- To Perform the Ericsson RBS (6601,62026110) Installation.
- Commissioning and troubleshooting of Ericsson TCU and DUW, 2G,3G, Moshell Software Commissioning
- Manage the BTS Swap activity. The Ericsson, Huawei BTS swap with during outage time.
- Power system, Rectifier i.e. Eltek Flat Pack installation, setup and alarms configuration.
- Microwave & GSM antenna full system (Electrical and mechanical tilting, weather proofing, grounding, azimuth measurement).
- Supervision of Indoor and outdoor installation of BTS/ Transmission subcontractor.Troubleshoot hardware and software problem, preparation of cross connection for TRx
- Working On E.CO RTOC Project As Installation Engineer
- To Analyzed the VSWR and DTF Using Site Master Anritsu,Perform the PAT of Ericsson RBS, prepare the documentation of PAT (Ericsson).Manage Overall Site Installation, Integration &
- Configuration and commissioning of MINI-LINK (TN & Craft), OMT for ERICSSON RBS outdoor & indoor series.
- Produce reports and stories of the seminars/workshops organized by the project.
- Maintaining Different kind of Working Tracker, as well as business reports and correspondence scanned and maintained electronically or filed in a paper filing system.
- Maintain A individual Team Support PM and project team in preparing concept notes and other project related documents
- Working on RTOC RMS project , Installation , ITOC monitoring , Power System monitor.

5. **INTERNSHIP (November 1, 2014 - January 31, 2015)**

TELETALK Bangladesh LTD

Company Location : Gulshan, Dhaka

Department: System Operations

Duties/Responsibilities:

(BTS, BSC, MSC) site visit, Alarm checking, NOC(Network operation center), Transmission Line, Bill Checking, RRU, AVR, Sensor, Node, E1 channel, Antennas, optical fiber, MDB, Rectifier Module, Battery bank

Academic Qualification:

| Exam Title | Concentration/Major | Institute | Result | Pas.Year | Duration | Achievement |
|--|---|--------------------------|--------------------|----------|-----------|----------------------|
| BSc Engineering in Electronics and Telecommunication Engineering (ETE) | Electronics and Telecommunication Engineering | Southeast University | CGPA:3.02 out of 4 | 2015 | 4 years | Academic Scholarship |
| HSC | SCIENCE | Jessore College, Jessore | CGPA:2.6 out of 5 | 2010 | 2008-2009 | - |

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|-----|---------|----------------------------|--------------------|------|---------------|---|
| SSC | Science | Jessore Zilla School | CGPA:4 out of 5 | 2008 | 2005- 2006 | - |
|-----|---------|----------------------------|--------------------|------|---------------|---|

Training Summary:

| Training Title | Topic | Institute | Country | Location | Year | Duration |
|--|---|---|------------|---|------|--------------------|
| Japanese Language Course- N4 Standard | Japanese Cross-Cultural Training ・ Subtleties of benevolent manners, Practice of non-verbal communication, Humanitarian view, Use of state of the art technology in everyday life, Japanese culture, traditions and work ethics knowledge | Provided by Datasoft System Bangladesh Limited. | Bangladesh | Rupayan Shelford , Mirpur Road, Shaymoli, Dhaka. | 2017 | 06 months |
| Telecommunication Installation And Commissioning | Commissioning 3G, Transport connectivity Unit (TCU), DUW configuration, Working on 2G,3G software, Putty, Moshell . Understand and use essential tools for handling files, directories, command-line environments, and documentation. . | Grameen Phone and Ericsson | Bangladesh | Dhaka | 2015 | 06 months |
| CCNA | Routing & switching (OSI and TCP/IP Layer concept, design, and apply subnet masks and IP addresses, HTTP, Domain Name System (DNS), Dynamic Host Configuration Protocol (DHCP), Simple Mail Transfer Protocol (SMTP), EIGRP and OSPF .) | New Horizons (clc) | bangladesh | Dhanmondi , Dhaka | 2014 | 6 month (Complete) |

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|--|--|-------------------------|------------|--------------|------|----------|
| RESEARCH ON 'Comparative study of Circular and Rectangular Micro strip patch Antenna' | Antenna, Working procedure of antenna, Antenna Classification, Technical issues of Antenna, Smart Antenna, Smart Antenna Classification, Micro strip patch antenna, Rectangular Micro strip Patch Antenna, Antenna Design, Circular Micro strip patch Antenna, Comparisons of rectangular | Southeast University | Bangladesh | Banani,Dhaka | 2014 | 04 Month |
|--|--|-------------------------|------------|--------------|------|----------|

Career and Application Information:

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|------------------------------|--|
| Looking For | : Mid Level Job |
| Available For | : Full Time |
| Present Salary | : Tk. 400000 |
| Expected Salary | : Tk. 20,000 |
| Preferred Job Category | : Engineer/Architect, IT/Telecommunication |
| Preferred District | : Dhaka |
| Preferred Country | : China, Germany, Hungary, India, New Zealand, Norway, United Kingdom, United States, Finland, Switzerland |
| Preferred Organization Types | : Telecommunication, Software Company, IT Enabled Service, ISP, Computer Hardware/Network Companies, Research Organization |

Specialization:

| Fields of Specialization | Description |
|---|--|
| <ul style="list-style-type: none"> • Cisco • MS Word/ Excel/ PowerPoint/ OneNote • Switches/ Routers • LAN/ WAN • MS Project | <p>Implementation</p> <ul style="list-style-type: none"> - Power system, DC power, Generator System - E.co RTOC Installation - E.Co RMS project - Implement Invendis Device - Implement and Configure Ericsson RBS, BTS <p>Installation</p> <ul style="list-style-type: none"> - Install Ericsson RBS 6601, 6202,6110 - Install Remote tower operating System - Install MW link, Mini Link TN - Install RMS <p>Configuration/Alarm</p> <ul style="list-style-type: none"> - Configure RTOC ,Check Robi Alarm System, - Calibrate Invendis Software - Working on OMT software, Create IDB <p>-MATLAB, MATLAB – Simulink -Basic computing knowledge of MS Word, MS Excel, MS Outlook and MS PowerPoint</p> |

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|--|--|
| | -Packet Tracer -Good presentation skill |
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Extra Curricular Activities:

- Managed Team As Coordinator, Jessore Youth Social Activities. - Member Of Youth Club - Member Bangladesh Human Right Society

Language Proficiency:

| Language | Reading | Writing | Speaking |
|----------|---------|---------|----------|
| English | High | High | Medium |
| Bangla | High | High | High |

Personal Details :

Father's Name : Shahidul haque
 Mother's Name : Saleha begum
 Date of Birth : October 3, 1990
 Gender : Male
 Marital Status : Unmarried
 Nationality : Bangladeshi
 Religion : Muslim
 Permanent Address : 902/B,Shastitalapara B.P Road Jessore
 Current Location : Dhaka

Reference (s):

| | <u>Reference: 01</u> | <u>Reference: 02</u> |
|--------------|--|--|
| Name | : Sohel Rana | Sayedul Bari |
| Organization | : Welkin Telecom Infra(BD) Pvt. Ltd | Meghna Insurance Company Limited. |
| Designation | : Operation Head | DGM, Head Of IT |
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| Relation | : Professional | Professional |