

Last Updated : **January 9, 2019**

MD.SALAH-UD-DIN KHAN (SHOHAN)

Address: Flat#317,Floor#04,Eastern plaza, Airport Road, Amberkhana,
-3100., Sylhe Sadar, Sylhet Sadar, Sylhet 3100
Home Phone: 01822775470
Office Phone :01788780790
Mobile : 01710881414
email:shohankhan@gmail.com, st5consourtoum@gmail.com



Career Objective:

To obtain a responsible and challenging position in a local or multi-national organization will take advantage of my knowledge education and offer the opportunity for advancement.Establishing a suitable position by using earlier experience.

Career Summary:

Working and learning in software development arena with 1+ year's experience developing scalable, high-performance networking, desktop software and working on enterprise software solutions. I have got involved and have grown proficiency with n-tier application development, testing, and maintenance, pertaining skill on technologies and Php, Mysql and methodologies.

Special Qualification:

Languages: C#, LISP, C++/C, PHP.

Scripting Languages: JavaScript.

Software Architectures: MVC, SOA, N-Tier (Enterprise), Open Multi Tier.

Software Practices: OOP, Design Pattern, Object Oriented Analysis and Design, UML, E-commerce

Web programmingETC

Employment History:

Total Year of Experience : 13.6 Year(s)

1. **Area Operation Manager (July 21, 2018 - Continuing)**

Food Panda Bangladesh

Company Location : Plot#11,Road#11,Level#07,Banani,Dhaka.

Department: Operation

Duties/Responsibilities:

Plan and manage capacity to ensure there is sufficient capacity at all times in my area.

Ensure all orders are delivered on time in my area.

Ensure all delivery riders maintain their schedule and are available for their shifts.

Perform daily cash collection and deposit at bank and report to Central Office.

Motivate and monitoring delivery staff to continually improve their performance.

Build the area delivery operations team to provide excellent service to the customers.

Ensure that delivery staffs comply with the rules and regulations of the company.

Solve any ad hoc issues that arise during delivery operations time.

Liaise with the logistics team to ensure the fleet is maintained properly.

Work with the business development and marketing team to increase the revenue and sales in My area

Oversee the work of the brand promoters in My area

Be target driven and able to over achieve KPIs.

2. Outlet Manager (August 5, 2017 - July 19, 2018)**SAMAUNG Smart Plaza-Fair Electronics Ltd.**

Company Location : Khawaja Palace, House: 76/B (2nd & 3rd Floor) Road: 11, Banani, Dhaka 1213.

Department: Salse

Duties/Responsibilities:

Prepare annual budget for the electronics retail outlet. Formulate, implement and monitor action plans to ensure achievement of sales budget. Monitor and guide the team to achieve sales budget. Plan & facilitate retail sales promotion for retail electronics product. Ensure all merchandising materials in planned location. Forecast and maintain stock of SKU as per plan. Organize localize activation programs. Generate corporate sales. Accountability for profit & loss of the outlet. Daily, Weekly, Monthly, Sales, Merchandising, Marketing, Inventory, Stock, & Lose Profit Report. Manages Showroom, Employee, HRM, Admin, & Logistic. Ensure After Sales Service, Support & Customer Requirements. Corporate & Retail Sales Development, shop Security Etc.

3. Manager (SRD) (March 1, 2017 - July 19, 2018)**My One Energy Limited**

Company Location : Uttara, Dhaka, Bangladesh.

Department: Showroom Division

Duties/Responsibilities:

Manage all Task of Showroom Department.

4. Showroom Manager (Chittagong). (March 27, 2016 - February 12, 2017)**Brand Furniture Company in Bangladesh**

Company Location : Corporate Office: Gulshan, Dhaka-1212. Factory: Hemayetpur, Savar.

Department: Sales & Marketing

Duties/Responsibilities:

Daily, Weekly, Monthly, Sales, Merchandising, Marketing, Inventory, Stock, & Lose Profit Report. Manages Showroom, Employee, HRM, Admin, & Logistic. Ensure After Sales Service, Support & Customer Requirements. Etc

5. Senior Executive Corporate & Communication & Admin. (July 1, 2015 - February 29, 2016)

BOROTAKIA GROUP

Company Location : House No#06, Road No#02, Banani,Dhaka-1213.

Department: Sales,Marketing,Brand&Promotions & HRD.

Duties/Responsibilities:

Selling of AUGE, Brand Italian Piaggio Motor Cycle to Corporate and Non- Corporate sector. Project management of all product integration/ launches/ changes throughout implementation. Monitor customer preferences to determine focus of sales efforts. Daily client/Market visit and reporting. Visit the potential customer on a regular basis.

Establish and maintain good relationship with the clients. Monitoring, review and report on all sales activities. Keep the management update on periodical sales progress. Lead the development, approval, training, and communication of new products/product changes and their associated customer, operational, system, & process impacts to the various internal organizations Develop & conduct specialized training on new products launch and raise awareness & application of relevant subject matter. Meet/exceed and maintain service levels as assigned by management.

Monitoring all of Administration Work,Co-Ordinate HRD,Monitoring Security System & Fire Fighting.

6. Divisional Salse Manager(Dealer Sales). (December 20, 2013 - June 30, 2015)**JAMUNA GROUP**

Company Location : Jamuna Future Park,Bashundhara,Dhaka

Department: Jamuna Electronics & Automobile Ltd

Duties/Responsibilities:

Dealer Development,Dealer Management,Business Development,Branding&Corporate Sales Of Motorcycle,LED TV,Refrigerator,Air Condition Etc.

7. Senior Executive Technical Support (November 5, 2011 - September 30, 2013)**At Habib Intelligent Software Limited(Hisoft)**

Company Location : MM Islam Plaza 2nd Floor, Kalwala Para Mirpur-1,

Department: Software&Hardware

Duties/Responsibilities:

Business domain understanding and analysis of requirements, Database Analysis & design, Application architecture and system design, Application development, testing, deployment, implementation and maintenance. Monitoring maintaining & Business Develop Of In House Product Software Support To Customer Like Smart Cash Book (Accounting Solution Software),Share Back Office Management Share Plus, University Management System,Hospital Management System, Web Hosting &Domain.

Khulna Project:

Monitoring & maintaining existing System Network.Oracle Based ERP Solution Software (Chowkash)At Khulna Printing&Packaging Limited Sister Concern Of Lokpur Group,East Rupsha Khulna.

Monitoring & maintaining CCTV Control System & Storage System At Basic Bank,Al Arafah Bank, State Bank Of India Khulna.Jessor&Barishal Division.

8. It Executive & Sales Manager (January 1, 2006 - November 1, 2011)

Banglalink

Company Location : tigersÃ¢â¬â den house no. 4, sw, gulshan-1, dhaka-1212

Department: Distribution House (DHKMAN-02).

Duties/Responsibilities:

Office Management, Dealer Management System. (DMS) Operate, SR Management, Product Promotion (Market Campaign).Daily, Weekly, Monthly sales Report. Reporting customer feedback. Monthly inventory report. Daily activation Report. Weekly merchandising reports Replacement. Provide product information. Market research. Daily Sim Activation Report. Post Paid Activation.

Academic Qualification:

Exam Title	Concentration/Major	Institute	Result	Pas.Year	Duration	Achievement
Masters of Business Administration (Executive) (MBA) 2012.	Marketing	Queens University	Enrolled	2012	02 Years	Best
B.S.C in Computer Science & Engineering. [2010]	Computer Science & Engineering	Bangladesh University	CGPA:3.76 out of 4	2010	03 Years	Very Good
Diploma Engineering in Computer Science.	Computer Science.	Institute Of Information Technology Dhaka.	CGPA:3.1 out of 4	2007	04 Years	Good
SSC	Business Study	Basiruddin Higher Secondary School.	CGPA:3.38 out of 5	2002	10Years	Good.

Training Summary:

Training Title	Topic	Institute	Country	Location	Year	Duration
System Analysis, Design.	It is an academic project based on ASP.NET & SQL Server2005.	Integrated Software Solution, Chittagong.	Bangladesh	Chittagong	2010	02 Month
Huawei-Teletalk Internship Program	Telecom Billing,CRM,Mediation,Intelligent Networks & GSM Architecture	Dept of CSE, CUET	Bangladesh	Chittagong	2010	15 Days.
Web Development Training	Web Development and Project	Chittagong Port system and surveillance.	Bangladesh	Chittagong	2010	04 months
CCNA COURSE	CISCO Certificate of Networking	Dept of CSE, CUET	Bangladesh	Chittagong	2010	04 months

Professional Qualification:

Certification	Institute	Location	From	To
Bd Jobs Training	Bd Jobj.Com	Dhaka	January 10, 2011	February 10, 2011

Career and Application Information:

Looking For : Mid Level Job
Available For : Full Time
Present Salary : Tk. 25000
Expected Salary : Tk. 20,000
Preferred Job Category : IT/Telecommunication, Marketing/Sales, Production/Operation, Driver, Graphic Designer, CAD Operator
Preferred District : Cox"s Bazar, Jashore, Manikganj, Sylhet, Tangail
Preferred Country : Sweden, United Kingdom, United States, Australia, Canada, Swaziland, Switzerland, United Arab Emirates
Preferred Organization Types : Banks, Telecommunication, Advertising Agency, Event Management, Computer Hardware/Network Companies, Buying House, Hotel, Airline, Food (Packaged)/Beverage, Direct Selling/Marketing Service Company, Electronic Equipment/Home Appliances, Cement Industry

Specialization:

Fields of Specialization	Description
<ul style="list-style-type: none"> • Hotel & Restaurant • IT Support Service • Telecommunication Service • Transport/ Airline/ Travel 	Enterprise Recourse Planning For Lokpur Group Khulna.

Extra Curricular Activities:

- Ex-Assistant Director of Inner Sprit Production House. (Television Media). - Interests include Recitation - Reading News Paper, Magazine. - Traveling, Shopping & Motor Driving. Listening Music Web Browsing, Chatting & Play Games.

Language Proficiency:

Language	Reading	Writing	Speaking
English	Medium	Medium	Medium
Bengali	High	High	High
Hindi	Low	Low	Medium

Personal Details :

Father"s Name : Late:Md.Abdus Sabur Khan
 Mother"s Name : Mrs.Salma khan
 Date of Birth : November 19, 1985
 Gender : Male
 Marital Status : Married
 Nationality : Bangladeshi
 Religion : Islam
 Permanent Address : 61,Shohid,Rofiq Road,Sadar,-1800., Manikganj Sadar, Manikgonj
 Sadar, Manikganj 1800
 Current Location : Sylhet

Reference (s):

Name : Md.Kudrat E Khuda
 Organization : AB Bank LTD
 Designation : Assistant Vice President
 Address : BCIC Bhaban, 30-31 Dilkusha
 C/A, Dhaka 1000
 Phone (Off.) : +880-2-9560312
 Phone (Res.) :
 Mobile : 01199808816
 EMail : dolon@abbank.com
 Relation : Relative
