



Md. Soaib Husain



House# 76/1, Manik Nagar Dhaka-1203



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soaibhusain@gmail.com

Facebook : Soaib Husain

LinkedIn : Soaib Husain

Cognitive Skills

- Creativity
- Idea generator
- Punctuality
- Quick Learner
- Organized
- Stress tolerant
- Tolerant and flexible

Language Proficiency

Mode	English	Bengali
Speaking	Medium	High
Reading	High	High
Writing	High	High

Career Objective

To obtain a growth oriented job in a reputed organization that provides a fully professional working environment and where may creativity, sincerity and skill are the evaluation factors for recognition and job performance. I also feel nice to exchange my idea, view, information to each other and making object oriented solution, which could be a challenging option.

Experience History

- **Recovery Digital Weight Scale & Technology**

Sales Manager

Marketing & Sales Digital Weight Scale. (Continuing)

- **AZIZ & COMPANY Limited (HILTI DIVISION)**

Sr. Executive Marketing & Sales from 1st May 2016 to 2019

House-(6th Floor), Road-01, Block-C, Nekton, Gulshan-1, Dhaka - 1212.

- D to D Marketing.
- Communicate with foreign buyers.
- Identify business opportunities and target markets.
- Make initial customer contact through visits or calls.
- Producing and executing the marketing plan for sponsorship sales.
- Provide accurate and timely reporting of key statistics and Forecasts.
- Try to make understand the clients about the products. Give them suggestion about drilling, Coring, use epoxy chemical, how to use fire stop Chemical.
- Give support how to Use properly Constructions tools.
- Event activity monitoring.
- Client Account Management for own industry.
- Lead, motivate and provide oversight, day-to-day management, and Guidance to the international sales agents.

- **Humayun Motors: (HABIB MOTOR CYCLE & SAJGAR CNG)**

House#71, Motijheel Humayun Court

Business Development Officer from 23rd July 2014 to 10th October 2016, I handle Show Room Handle Customers Give Them Correct Information about our Company Motor cycle & CNG. Everyday made a note about sales & give customer phone call.

- **Nawab Abdul Malek Jute Mill as an Assistant Accounts Officer for 2 years.**

- Maintain ledger- cost control, journal, store ledger, weekly Give Weekly Payment to worker.
- Give monthly report to management.

Part Time Job Experience

- Related to Business fare organizer of Dhaka University Energy Institute Via Green tech foundation.

Interest & Activates

- I like to learn new cases.
- Very interested about Travelling.
- Want to know about Geography
- Music is a part of my life.

Strengths:

- Honest
- Hard-Working
- Self –confident
- Self-motivated
- Patient
- Practical
- Truthful
- Punctual
- Loyal
- Friendly
- Communicative

Personal Details:

Father's Name: Late. Md.Anwar Husain

Mother's Name : Jahanara Hussain

Date of Birth : October 8, 1991

Gender : Male

Marital Status : Single

Nationality : Bangladeshi

Religion : Islam

Permanent Address : 76/1, Taher Tower,
Manik Nagar

Academic Qualifications

Exam Title	Concentration	Institute	Result	Pass. Year	Pub.Yr.
MBS	Finance & Banking	National University	2 nd Class	2013	2016
BBS	Finance & Banking	National University	2 nd Class	2012	2015
HSC	Business Studies	Dhaka Bigyan College	GPA: 3.60 out of 5	2008	
SSC	Business Studies	Bangladesh Bank High School & College	GPA: 3.88 out of 5	2006	

Training Summary

Training Title: XL & MS Word Power Point Package

Topic: Office Program

Institute: Bangladesh Computer & Karigori Proshkkhon Academy

Year: 2014

Duration: 3 months

Student of IDB IT Scholarship (Running)

Career and Application Information :

Looking For	: Medium Rank
Present Salary	: Tk.: 30,500/-
Preferred Job Category	: Sales Marketing
Preferred District	: Dhaka
Preferred County	UK, Canada, USA, China, Japan, New Zealand, Island
Preferred Organization Types	: Bank Telecommunication, Manufacturing, Govt. Semi Govt., Autonomous body, Multinational Companies, Garments, Textile, Airline, Food (Packaged/Beverage, Group of Companies, Automobile, Developer, and son on

Reference

Reference: 01

Name	:	Md.Khaled Slauddin
Designation	:	General Manager
Organization	:	AZIZ & COMPANY LTD
Phone	:	01819-225695

Reference: 02

Name	:	Md.Humayun Majid
Designation	:	CEO
Organization	:	Humayun Motors
Phone	:	01819-213606

In the circumstances stated above, I have that you would kind enough to give me the opportunity to prove my competence for the post.

Sincerely yours



Md.Soaib Husain