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MD. NAIMUDDIN JABED

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Career Objective:

To become an expert in the relevant field and hold a high position with broad decision making authority.

Career Summary:

- # Working as Territory Executive (Aqua) from 01 Sep`16 to till now in ACI Godrej Agrovet Pvt. Ltd.
- # Worked as Farm Officer from 01 Apr`15 to 27 Aug`16 in C.P. Bangladesh CO. LTD.
- # Worked as Fisheries Specialist from 01 July`12 to 04 Mar`15 in CDGI Project under Institute of Development Affairs (IDEA)

Special Qualification:

Good technical knowledge on fisheries, Have knowledge on marketing and sales, Good management skill, Report writing capacity, Good communication skill, Can conduct various types of program and training session, Can arrange workshop and seminar

Employment History:

Total Year of Experience : 6.3 Year(s)

1. Territory Executive-Aqua (September 1, 2016 - Continuing)

ACI Godrej Agrovet Private Ltd.

Company Location : Kaderia Tower, (9th Floor) Ja-28/8/B, Mohakhali, C/A, Dhaka-1212
Department: Marketing, Sales and Technical-Aqua

Duties/Responsibilities:

1. Preparing detailed marketing plan and implementation.
2. Dealer development & improvement in dealer profiles.
3. Customer compliant handling.
4. Motivate train develop and assist the team members.
5. Give feedback to the management about the present/future scenario of the market.
6. Create brand image and consistency of sales.
7. Arranging meeting; seminars; campaign etc.

2. Farm Officer (April 1, 2015 - August 27, 2016)

C.P. Bangladesh CO., LTD.

Company Location : Bari No.-28, Sector-6, Alaol Avenue, Uttara, Dhaka-1230

Department: Fisheries

Duties/Responsibilities:

1. Overall management of the day to day operations of the Aqua Business.
2. Manage crisis situations in farm when arise.
3. Manage a group of people working in the farm.
4. Liaise with local govt. authority and other regulatory bodies regularly to ensure smooth operation of the business.
5. Devise and participate in activities to improve fish hatching and growth rates and prevent diseases in hatcheries.

3. Subject Matter Specialist-Fisheries (July 1, 2012 - March 4, 2015)**Institute of Development Affairs (IDEA)**

Company Location : 41/A, Main Road, Block-A, Shajalal Upashahar, Sylhet-3100 (P.O.Box-20), Bangladesh.

Department: Field Operation and Project Development

Duties/Responsibilities:

1. Give training and technical support to farmers.
2. Linkage development between farmers and local service providers.
3. Marketing Channel Development.
4. Communicate with LGIs, NGOs and different types of stakeholder.
5. Collect different types of data and documentation.
6. Various types of report writing and budget making.
7. Organize various types of meeting and program.
8. Develop training manual, module and hand out.
9. Linkage development with farmers and LGIs.
10. Introduce fish culture related new technology to farmers.

Academic Qualification:

Exam Title	Concentration/Major	Institute	Result	Pas.Year	Duration	Achievement
MS in Fish Biology and Genetics	Fisheries	Sylhet Agricultural University	CGPA:3.98 out of 4	2013	1.5 years	Passed (`A` Grade with distinction)
B.Sc Fisheries (Hons.)	Fisheries	Sylhet Agricultural University	CGPA:3.86 out of 4	2011	4 years	Passed (`A` Grade with distinction)
HSC	Science	Comilla Victoria Govt. College	CGPA:4.4 out of 5	2006	-	Passed (`A` Grade)
SSC	Science	Comilla High School	CGPA:4.63 out of 5	2004	-	Passed (`A` Grade)

Training Summary:

Training Title	Topic	Institute	Country	Location	Year	Duration
Training on Technical site of Fish Culture	Fish Feeding system Culture system prevention and treatments of fish diseases etc.	ACI Godrej Agrovet private Ltd.	Bangladesh	Dhaka	2017	1 Day
Training on Feed production	Raw materials collection and storage system Total feed production system Feed storage system Quality control etc.	ACI Godrej Agrovet private Ltd.	Bangladesh	ACI Godrej Feed Mill Sirajgonj	2016	2 Days
Brood stock and fry rearing system	Aquaculture	Government Fish Hatchery, Debiddar, Comilla	Bangladesh	Debiddar, Comilla	2014	2 Days
Programe Management and Information System (PMIS)	Data base system	Institute of Development Affairs (IDEA)	Bangladesh	Shajalal Upashahar, Sylhet	2013	2 Days
Artificial breeding technique and culture of native carps species and field observation	Breeding, Aquaculture and Field monitoring	Bangladesh Fisheries Research Institute (BFRI), Mymensingh	Bangladesh	BFRI, Mymensingh, Bangladesh	2010	5 days

Professional Qualification:

Certification	Institute	Location	From	To
Computer Basic Course (MS office package)	BCC Computer Lab, Sylhet MC College	Sylhet, Bangladesh	January 1, 2013	March 30, 2013

Career and Application Information:

Looking For : Mid Level Job
 Available For : Full Time
 Present Salary : Tk. 33000
 Expected Salary : Tk. 30,000
 Preferred Job Category : Marketing/Sales, Research/Consultancy, Agro (Plant/Animal/Fisheries)
 Preferred District : Brahmanbaria, Chandpur, Chattogram, Cumilla, Cox's Bazar, Dhaka, Feni, Habiganj, Jashore, Khulna, Laxmipur, MoulaviBazar, Noakhali, Sunamganj, Sylhet
 Preferred Country : Germany, Italy, Japan, Malaysia, New Zealand, Thailand, United Kingdom, United States, Australia, Canada
 Preferred Organization Types : Multinational Companies, Shrimp, Research Organization, Fisheries

Specialization:

Fields of Specialization	Description
<ul style="list-style-type: none"> • Rural Development • Poverty Reduction • Fisheries • Production • Marketing • Market Research 	# Have knowledge on fish farm management, fish culture, fish fry and fish feed marketing # Can give training and technical support to farmers # Can write/prepare different types of report # Can organize or arrange meeting, seminar, workshop etc.

Extra Curricular Activities:

Delivered speech, Playing different types of games, Acting, Motor bike driving etc.

Language Proficiency:

Language	Reading	Writing	Speaking
Bangla	High	High	High
English	High	High	High

Personal Details :

Father"s Name : Md. Jahangir Ahmed
Mother"s Name : Nasima Begum
Date of Birth : May 17, 1988
Gender : Male
Marital Status : Married
Nationality : Bangladeshi
Religion : Islam
Permanent Address : C/O: Md. Jahangir Ahmed Bhuiyan, Village: Chandpur (Bhuiyanbari),
Post Office: Comilla, Upazila: Comilla Adarsha Sadar, District: Comilla
Current Location : Jashore Sadar

Reference (s):

	<u>Reference: 01</u>	<u>Reference: 02</u>
Name	: Dr. Mohammed Mahbub Iqbal	Nazmul Haque
Organization	: Sylhet Agricultural University, Sylhet	Institute of Development Affairs (IDEA)
Designation	: Associate Professor Dept. of Fish Biology and Genetics, Faculty of Fisheries,	Executive Director
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