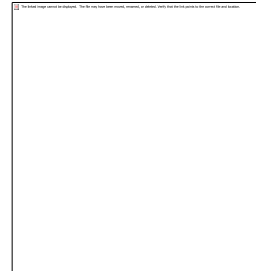


Applied For: **Wordpress Developer**

Last Updated : **December 25, 2017**

MD. PARVEZ CHOWDHURY

Address: Road: Puran Bazar, Vill: Kalibari (Boro Basha), Thana: Lalmonirhat Sadar, Post: Lalmonirhat, Dist: Lalmonirhat-5500
Mobile : +8801670242425
email: parvez.warid@gmail.com



Career Objective:

To work with responsibility for the organizations that best projects my talent. I have keen interest in that area of Sales profession where I can make worthy of my potentiality and I can enjoy my work most.

Career Summary:

Up to 7 years experience Franchise Sales Manager who successfully Launched, directed and managed large scale marketing in the Telecom industry by demonstrating management skills such as planning, scheduling, organizing and tracking process, ensuring the feasibility of sales and their objectives.

Employment History:

Total Year of Experience : 7.8 Year(s)

1. Territory Sales Officer (TSO) (March 5, 2017 - September 30, 2017)

Robi Axiata Limited

Duties/Responsibilities:

- Activity monitoring of distributors within the assigned Territory
- Set channel footprint across the market as per plan
- Regular market visit and market development
- Monitoring distributor staffs daily activities
- Regular sales reporting
- Training and development of distributor sales and service force
- Provide Daily and weekly Market Report

2. Franchise Manager (April 1, 2013 - January 31, 2017)

Airtel Bangladesh Limited

Company Location : Lalmonirhat

Duties/Responsibilities:

- Responsible for Primary and Secondary Target
- Attain Distribution Sales Target
- Properly follow guideline as per company requirement.
- Arrange & Execute Trade marketing activities.
- Develop long term business relationship with key channels partners & make them feel they are taken care of specially.
- Monitor & follow up RSP Sales entry & URF Submission to ensure 100% Compliance.
- Set up Customer Service points to ensure best Customer Experience.
- Pull and mobilize all necessary resources to attain business objectives.
- Regular Training and development field force

- Regular stock management for ensuring day to day product delivery
- Ensure Return on Investment (ROI)
- Regular market visit

3. **Customer Service Executive (CSE) (October 1, 2009 - March 31, 2013)**

Warid Telecom

Company Location : Lalmonirhat

Duties/Responsibilities:

- Providing Face-to-Face Customer Service.
- Communicate all of the facilities & Offer that company provided for customer.
- Talking very Sensitive and Respectively with customer
- Always given priority for Customers
- Collecting customer's feedback about his/her expectations.
- Create Customer Database.
- Ensure Customer Satisfaction.

Academic Qualification:

Exam Title	Concentration/Major	Institute	Result	Pas.Year	Duration
Masters of Business Administration (MBA)	Management	National University	CGPA:3.13 out of 4	2014	1
BBA	Management	National University	CGPA:2.59 out of 4	2013	-
HSC	Business Studies	Lalmonirhat Govt. College	CGPA:3.4 out of 5	2008	-
SSC	Business Studies	Lalmonirhat Govt. High School	CGPA:4.06 out of 5	2006	-

Training Summary:

Training Title	Topic	Institute	Country	Location	Year	Duration
Soft Skill	Professional Behavior	LICT Bangladesh	Bangladesh	Lalmonirhat	2017	60 Hours
COMPUTER BASIC TRAINING	Microsoft office-word, excel, power point and access. Computer hardware and software. E-mail & Internet browsing.	Technical Training Center (TTC), Lalmonirhat-5500	Bangladesh	Lalmonirhat	2015	Six (06)

Career and Application Information:

Looking For : Entry Level Job
 Available For : Full Time
 Present Salary : Tk. 22000
 Expected Salary : Tk. 25,000
 Preferred Job Category : Bank/Non-Bank Fin. Institution, General Management/Admin, Marketing/Sales
 Preferred District : Anywhere in Bangladesh.
 Preferred Organization Types :

Extra Curricular Activities:

Reading Newspaper, Internet Browsing, Travelling, Watching Movies on TV, Working with Creative Innovative ideas and conversing with people. I involved in different social and cultural organization with active participation.

Language Proficiency:

Language	Reading	Writing	Speaking
Bangla	High	High	High
English	Medium	Medium	Medium

Personal Details :

Father's Name : Late: Azizulla Chowdhury
Mother's Name : Late: Parven Aktar
Date of Birth : August 2, 1991
Gender : Male
Marital Status : Single
Nationality : Bangladeshi
Religion : Islam
Permanent Address : Road: Puran Bazar, Vill: Kalibari (Boro Basha), Thana: Lalmonirhat Sadar,
Post: Lalmonirhat, Dist: Lalmonirhat-5500
Current Location : Lalmonirhat

Reference (s):

	<u>Reference: 01</u>	<u>Reference: 02</u>
Name	: M Shahed Haque	Md. Shapan Ali
Organization	: 22 BCS Cadre (General Education)	Centre for Research and Information (CRI)
Designation	: Assistant Professor	Assistant Coordinator Finance & Administration
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EMail	: haqueshahedul@yahoo.com	shapan.ali@cri.org.bd
Relation	: Academic	Relative