Last Updated: October 3, 2018

## MD. RABIUL HASAN

Address: Rokeya Garden (2nd Floor), Behind Hazi Mominuddin Khandokar Super Market, 100ft Road, Madani Avenue, Notun Bazar,

Dhaka-1212

Home Phone: +8801913896094 Mobile: +8801689960786

email:shaheen.6060@gmail.com, shaheen 6060@yahoo.com

## **Career Objective:**

Join any organization where I can improve my good career and able to show my skill. I``ve never stop my work, at the middle of the work.

# **Career Summary:**

Have working experiences with world``s 2 Biggest Mobile Phone Manufacturer brand, also I``ve worked in various organization which gives me different experiences. I``m pretty good at Leading any team specially in Sales & Operations Sector.

I``m a very good team player, quick learner and can work under pressure.

# **Special Qualification:**

Sales Operations, Campaign Communications & Follow-up, Quick Reporting skill, Sales Analysis, Sales Training, Distribution Management, Target Setup, Team leading, Strong office application knowledge, e-mailing, basic programming & IT knowledge

## **Employment History:**

**Total Year of Experience :** 5.3 Year(s)

#### 1. Senior Executive (May 17, 2018 - Continuing)

#### Excel Telecom (Pvt.) Ltd. - Samsung Mobile ND

Company Location: Dhaka, Babgladesh

Department: Sales Operations **Duties/Responsibilities:** 

- \* Claim Calculation
- \* Incentive Calculation
- \* National Sales Target Setup
- \* Campaign Communication
- \* Channel Activities Follow-up
- \* Partner KPI related calculation
- \* CP Offer Communication
- \* NPPI

# 2. Area Retail Analyst (November 10, 2016 - April 30, 2018)

## Huawei Technologies BD Ltd.

Company Location: Head Office at Dhaka & My Workplace in Khulna Region

Department: MIS

#### **Duties/Responsibilities:**

Data Analysis Market Analysis

Sales Development Planning

Reporting

Distribution Management

## 3. Executive - Operations ( December 1, 2015 - October 31, 2016)

#### RUBBERBAND MARKETING ACCESS

Company Location: Dhaka Department: Operations **Duties/Responsibilities:** 

Client Service, Web Project Management, Graphics Design, Event Execution

#### 4. Intern (October 1, 2015 - November 15, 2015)

#### Monico Technologies Ltd.

Company Location : Dhanmondi, Dhaka Department: Creative & Media Design

**Duties/Responsibilities:** 

Design, Analysis, Plan, VFX, UI Design.

## 5. IT Editor (April 26, 2013 - December 22, 2013)

#### studentbd24.com

Company Location: Dhaka

Department: Information Technology

#### Duties/Responsibilities:

This is a online newspaper. I have to arrange IT news from correspondence & give permission to publish news. I had to Lead any IT event for covering their program. Also I was looking after the all technical issues of the website and IT related issues.

## 6. Lead Graphics Designer & Tech Support (June 1, 2012 - December 31, 2013)

#### **Just AIO Technologies**

Company Location: Dhaka

Department: Design & Multimedia

## **Duties/Responsibilities:**

Designing & modifying others design. Give Technical support with the software used by the organization.

#### **Academic Qualification:**

Exam Title	Concentration/Major	Institute	Result	Pas.Year	Duration	Achievement
BSc	Computer Science & Engineering	University of Development Alternative	CGPA:3.05 out of 4	2014	2009-2013	Academic Scholarship
HSC	Science	Govt. Syed Hatem Ali University College, Barisal	CGPA:3.2 out of 5	2009	2 years	N/A
SSC	Science	Rajapur Pilot High School	CGPA:4.31 out of 5	2005	Regular	N/A

## **Training Summary:**

Training Title	Topic	Institute	Country	Location	Year	Duration
Certificate in MS Office Application	Basic computer knowledge with MS Office suits.	Rohan Computers, Rajapur, Jhalokathi.	Bangladesh	Rajapur, Jhalokhathi	2005	3 Months

# **Career and Application Information:**

Looking For : Top Level Job Available For : Full Time Present Salary : Tk. 45000 Expected Salary : Tk. 20,000

Preferred Job Category Bank/Non-Bank Fin. Institution, Marketing/Sales,

Media/Advertisement/Event Mgt., Other Special Skilled Jobs

Preferred District : Anywhere in Bangladesh.

Preferred Country : American Samoa, China, India, Japan, Australia, Canada,

Cyprus, Finland, France, Hong Kong

Preferred Organization : Advertising Ageny, Event Management, Computer

Types Hardware/Network Companies, Multinational Companies, Market Research Firms, Direct Selling/Marketing Service

Company, Group of Companies, Mobile Accessories

# **Specialization:**

Fields of Specialization	Description
<ul> <li>Adobe Photoshop/ Illustrator</li> <li>Data Analysis</li> <li>Microsoft Excel</li> <li>Consumer Durables - Sales &amp; Marketing</li> <li>Retail Management</li> <li>Market Research</li> <li>Penerting</li> </ul>	I have strong technical skills and I implement this skill in my workplace and make a maximum output within a short time. I'm a Researcher. Analyze Company's data and help the management to improve performance by providing appropriate report and plan.  I have knowledge on sales, market and distribution management. As well as I have technical knowledge on web development, graphics design, networking, multimedia and event management sector.

## **Extra Curricular Activities:**

I'm a guitar player.

#### **Language Proficiency:**

Language	Reading	Writing	Speaking
Bengali	High	High	High
English	High	High	Medium

# **Personal Details:**

Father"s Name : Md. Ibrahim Khalil Mother"s Name : Shafiza Begum Date of Birth : December 25, 1989

Gender : Male
Marital Status : Unmarried
Nationality : Bangladeshi

Religion : Islam

Permanent Address: Vilalge+P.O+Upazilla: Rajapur, District: Jhalokathi

Current Location : Dhaka

Reference (s):

Address

Reference: 02 Reference: 01 Touhidul Islam Name : Mohammed Hossain

Huawei Technologies Bangladesh RUBBERBAND MARKETING ACCESS Organization

Ltd.

Designation : Area Director

> **HUAWEI TECHNOLOGIES** BANGLADESH LTD. LOTUS KAMAL TOWER-2, LEVEL-18,

PLOT-59 & 61, GULSHAN

SOUTH AVENUE, GULSHAN-1, DHAKA-1212, BANGLADESH

Phone (Off.)

Phone (Res.)

Mobile : +8801709-632115

**EMail** : mohammed.hossain@huawei.com|touhidul.islam@rubberbandbd.com Professional

Relation : Professional

Founder & Business Lead

58/10/A Free School Street (5th Floor -Left), Box Culvert, Panthapath, Dhaka

1205, Bangladesh

(880-2) 9185709