

NANCY GUMBER

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Summary

Enthusiastic sales professional with a proven track record and more than three years experience in B2B sales Environment. Motivated and results-focused with high-performing and hard working nature. Seeking position with successful team-oriented organization and room for advancement.

Skills Highlights

- Quick learner
- Collaborative team player
- Willing to travel
- Flexible schedule
- Extensive product knowledge
- Natural leader
- Proactive and resourceful
- Creative problem solver
- Analytical
- Innovative

Experience

- | | |
|--------------------------|--|
| 01/02/2017 to Current | Business Development Manager
Digital Vow (Accurate list B2B Email Marketing) Bangalore <ul style="list-style-type: none">• Proactively contact buisnesses with both cold and warm sales.• Explain product and service offerings and answer all customer questions.• B2B sales by expaining various industries and list benefits to customer.• keeping records of sales and tracking all list deliveries with team.• Earn consistent, glowing recommendations from customers for recommending correct products and following up after sales. |
| 22/05/2015 to 25/12/2016 | TechniacI Sales Executive
Xient Tecnalogies Noida |
| 07/07/2013 to 13/04/2015 | TechniacI Sales Representative
Radiant Outsourcing New Delhi <ul style="list-style-type: none">• Receiving Inbound and making outbound calls.• Resolving customer issue by taking remote access of their computers.• Built customer base from scratch and maintained permorer status.• Facilitated customer satisfaction and grew buisness with follow-up calls. |

Education

Intermediate
Diploma

I.C.S.C Board Saharanpur
3 years (Animation and VFX)