



## Curriculum Vitae Of Md Reyad Bin Karim

### Objective:

Highly motivated marketing graduate with a strong background in lead generation and a proven track record of delivering results. Seeking opportunities to leverage my skills and knowledge in a dynamic organization where I can contribute to business growth and achieve professional development.

### Skills:

- Multi-tasking strength
- Product and service sales
- Excellent people skills
- Browsing and use of technology (computer)
- Time management and organizational skills
- Attention to detail
- Active listening
- Excellent verbal and written communication skill
- Effective team player with exceptional collaboration skills
- Detail-oriented with a high level of accuracy
- Self-motivated and able to work independently.

## **Work Experience:**

Implemented comprehensive lead generation strategies that resulted in a significant increase in qualified leads and contributed to a buyer needs on fiverr or individual basis

- Utilized various channels such as social media, email marketing, content marketing, and search engine optimization (SEO) to identify and engage with target audiences.
- Utilized customer relationship management (CRM) software to track and manage leads, monitor campaign performance, and measure ROI.

## **Freelancing (Fiverr)**

- Email marketing, Collect targeted email list

## **Education:**

### **BBA**

Marketing - CGPA 3.44 Daffodil Institute of IT, Dhanmondi, Kalabagan

### **H.S.C (Commerce)**

Bogra Azizul Haque College GPA 4.83 out of 5.00

### **S.S.C**

Bogra Zilla School GPA 5.00 out of 5.00 on Science

## **Hobbies:**

- Traveling
- Spending quality time with family and friends
- Listening to good music
- Reading storybooks

## **References:**

### **Md Rifat Bin Karim**

Project coordinator

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