

Last Updated : **August 6, 2018**

S. M. IKRAM ALI

Address: Rashid Building 1st Lane, Amir Hossain Dovash
Sorok, Chittagong
Mobile : 01711141261
email: ikramiub@gmail.com



Career Objective:

Looking to work in an environment that will challenge me further while allowing me to contribute to the continuous growth and success of that organization.

Career Summary:

Working as a CSO in KSRM Steel Plant Ltd. which is one of the leading Steel Industry in Bangladesh, looking for a challenging & liberal corporate working environment where I can use my potentiality towards organization's growth through my hard work & positive thinking to my perspective colleagues & organizations.

Special Qualification:

Worked as a Personal assistant of Mr. Alicio Franketto, Head of Operations South Asia Region, Pedrollo S.P.A. for 2 weeks of November, 2014.
Organized Australian Education Fair in Hotel 71, June 20-22, 2014.
Organized an art exhibition

Employment History:

Total Year of Experience : 6.8 Year(s)

1. Corporate Sales Support Officer (March 15, 2017 - Continuing)

KSRM Steel Plant Limited

Company Location : Agrabad C/A, Chittagong

Department: Corporate - Marketing & Sales

Duties/Responsibilities:

- Ability to communicate and co-ordinate with corporate firms & Individuals.
- Provides any necessary bill, data & reports to the sales team
- Exerts attention to detail, as customers may have the same problems; reports the problems as necessary
- Support marketing teams in creating and implementing sales and marketing strategies.
- Acknowledges customers by responding to emails, texts, and phone calls
- Updates all contact information for clients
- Assist with Events and Marketing projects
- Manage contracts and corporate/trade information.
- Deals with any customer complaints and resolves the issue as necessary
- Any necessary administrative work including filing reports or presenting sales team with necessary documents

2. Senior Officer (January 1, 2015 - March 14, 2017)

PNL Holdings Limited

Company Location : Chittagong
 Department: Business Development
Duties/Responsibilities:
 Corporate Sales

3. Intern-MBA (September 1, 2014 - December 31, 2014)**Pedrollo Nk Limited**

Company Location : Pedrollo House 12, Topkhana Road, Segunbagicha, Dhaka-1000.
 Department: Marketing Department
Duties/Responsibilities:
 Regular contact with Dealers & retailers.

4. Intern & Reserch Assistant (February 1, 2012 - November 30, 2012)**Dominage Steel Building System (Pvt.) Ltd.**

Company Location : Dhaka
 Department: Research & Development
Duties/Responsibilities:
 Findings difference between RCC & Steel Structure in housing building.

5. Customer Relationship Executive (February 1, 2009 - October 31, 2010)**Information Carrier Bangladesh**

Company Location : Niketon, Dhaka
 Department: Customer Support
Duties/Responsibilities:
 Take call & Follow up the problem.

Academic Qualification:

Exam Title	Concentration/Major	Institute	Result	Pas.Year	Duration	Achievement
MBA	Marketing	American International University Bangladesh	CGPA:3.03 out of 4	2015	2	Member of AIUB Alumni.
BBA	International Business	Independent University, Bangladesh	CGPA:2.97 out of 4	2013	4	Alumni Association, Business Students Society, Independent Economic Society, Cricket Club
HSC	Business Studies	Chittagong Metropolitan Commerce College	CGPA:3.6 out of 5	2007	2	Founder Member of Ex-Student Society
SSC	Business Studies	Chittagong Collegiate School	CGPA:4 out of 5	2005	2000-2005	Chittagong Collegiate School Ex-Students society.

Professional Qualification:

Certification	Institute	Location	From	To
Internship	Pedrollo NK limited	12, Topkhana Road, Segunbagicha, Dhaka	September 1, 2014	December 31, 2014
Internship	Dominage Steel Building System (Pvt.) Ltd.	J.R Casero Tower, 46, Mohakhali C/A. Dhaka	February 1, 2012	April 30, 2012

Career and Application Information:

Looking For : Mid Level Job
 Available For : Full Time
 Present Salary : Tk. 28000
 Expected Salary : Tk. 20,000
 Preferred Job Category : Marketing/Sales, Media/Advertisement/Event Mgt.,
 Research/Consultancy
 Preferred District : Bandarban, Chattogram, Cox"s Bazar, Dhaka, Rangamati,
 Sylhet
 Preferred Organization : Telecommunication, Advertising Agency, Event Management,
 Types : Multinational Companies, Embassies/Foreign Consulate,
 Garments, Airline, Garments Accessories

Language Proficiency:

Language	Reading	Writing	Speaking
Bangla	High	High	High
English	Medium	Medium	Medium
Hindi	Low	Low	Medium

Personal Details :

Father"s Name : S. M. Izzat Ali
 Mother"s Name : Shamim Akhter
 Date of Birth : June 3, 1988
 Gender : Male
 Marital Status : Single
 Nationality : Bangladeshi
 Religion : Islam
 Permanent Address : Rashid Building 1st Lane, Amir Hossain Dovash Sorok, Chittagong
 Current Location : Chattogram

Reference (s):

	<u>Reference: 01</u>	<u>Reference: 02</u>
Name	Mr. Mohammed Nizam Uddin : Chowdhury	Mr. Mohammad Rafiqul Islam
Organization	: PNL Holdings Ltd.	Dominage Steel Building System (Pvt.) LTD.
Designation	: Assistant Manager, Business Development	Managing Director
Address	: Pedrollo Plaza, 5 Jubilee Road, Chittagong-4000	J.R.Casero Tower, 11th Floor, 46, Mohakhali C/A, Dhaka
Phone (Off.)	:	
Phone (Res.)	:	
Mobile	: 0198430180	01713312913
EMail	: chowdhurychapal@yahoo.com	rafiquel.islam94@gmail.com
Relation	: Professional	Professional