

Last Updated : **May 2, 2017**

SHAHIDUL ISLAM

Address: Village: West Shehachar (Noor masjid road), Post Office:
Fatulla, Police Station: Fatulla, District: Narayanganj.
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Career Objective:

Seeking a responsible marketing post where I can show my abilities and it should provide me the career growth.

Career Summary:

More than 3 years of experience in the field of marketing with reputed companies.
Experience in the field of Business Development.
Experience in identifying and maintaining relationship with dealers and customers .
Meeting the existing customers.
Meeting the new target customers and converting them into customers. Searching for new dealers.
Solving the problem and queries of existing dealers and customers.
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Employment History:

Total Year of Experience : 3.2 Year(s)

1. Territory Sales Manager (TSM) (September 27, 2015 - November 1, 2016)

PRAN RFL GROUP

Company Location : PRAN-RFL Center,105 Middle Badda,Dhaka-1212.

Department: Marketing & Sales.

Duties/Responsibilities:

- 1.Responsible for implementing sales forecasts & strategies.
- 2.Assisting supervisor as well as co-working & with SR.
- 3.Materializing sales target in a particular area.
- 4.Making DO and monitoring dealer to ensure product delivery.

2. Sales Executive (February 1, 2014 - April 30, 2015)

Irani Malamine

Company Location : Pagla, Fatullah, Narayanganj

Department: Corporate Sales

Duties/Responsibilities:

1. To build a strong relationship with the customer.
 2. Create, Maintain present and future customer database and keep it up to date.
 3. Followup Prospective Corporate Clients over Phone and Visit to maintain a good business rapport. Visit, Meet and Deal with the corporate clients
 4. Identify customers actual requirement and follow up till the sales ending process. Identify and analyze new business opportunities, threats and competitors to achieve sales target
 5. Continuously create new customers and generate sales opportunities. Take the challenge to meet.
3. **Production Officer (March 20, 2013 - January 30, 2014)**

ROBINTEX (BANGLADESH) LIMITED

Company Location : Vulta, Rupgonj, Narayanganj, Bangladesh.

Department: Finishing

Duties/Responsibilities:

1. Carry out assigned responsibilities for developing, directing and coordinating material planning activities for executing the production process.
2. Evaluate staff performance, ensure floor discipline, identify training needs and manage their career development.

Academic Qualification:

Exam Title	Concentration/Major	Institute	Result	Pas.Year	Duration
Master of Business Administration (MBA)	Finance	Bangladesh Islami University	CGPA:3.7 out of 4	2012	2 Years
Master of Business Studies (MBS)	Management	Jagannath University	Second Class, Marks :54%	2006	2 Years
Bachelor of Business Studies (BBS)	Accounting	National University	Second Class, Marks :46%	2004	3 Years
Diploma in Textile	Science	Textile Institute Borisal	First Division, Marks :65%	2001	3 Years
SSC	Science	Fatulla Pilot High School	First Division, Marks :60%	1998	2 Years

Career and Application Information:

Looking For : Entry Level Job
 Available For : Full Time
 Present Salary : Tk. 22600
 Expected Salary : Tk. 15,000
 Preferred Job Category : Marketing/Sales, HR/Org. Development
 Preferred District : Anywhere in Bangladesh.
 Preferred Organization : Wholesale, Development Agency, Direct Selling/Marketing
 Types : Service Company, Beverage

Language Proficiency:

Language	Reading	Writing	Speaking
English	High	High	High
Bangla	High	High	High

Personal Details :

Father"s Name : Abdus Salam Munsir
Mother"s Name : Rashida Bagum
Date of Birth : July 20, 1983
Gender : Male
Marital Status : Married
Nationality : Bangladeshi
Religion : Islam
Permanent Address : Village: West Shehachar (Noor masjid road), Post Office: Fatulla,
Police Station: Fatulla, District: Narayanganj.
Current Location : Narayanganj

Reference (s):

	Reference: 01	Reference: 02
Name	: Dr. M. Kamaluddin Jasim	Md. Alauddin
Organization	: Islami Bank Bangladesh Ltd	Army
Designation	: Senior Vice President	Lieutenant Colonel, DGFI (Director)
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Relation	: Relative	Relative
