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SHAKIL IBNE AHSAN

Address: Dilu Road Post Office Lane, Moghbazar, , , -1217, ., Shantinagr
TSO, Ramna, Dhaka 1217
Mobile : +8801939911743
email:ahsan026@gmail.com



Career Objective:

With Nine years+ professional experiences on technology solutions & Management of multiple manufacturers obtaining the most challenging experiences within the technology & business strategy development scopes to achieve an organization`s goal.

Career Summary:

Assistant Manager @ Navana Group, BSc in EEE @ Ahsanullah University

Special Qualification:

Business Development & International Business Communication, Government Sales & Technical Support, CISCO Switch Router, CCNA, IT, Building Management System (BMS) of Johnson Controls Inc.

Employment History:

Total Year of Experience : 9.8 Year(s)

1. **Assistant Manager (June 19, 2014 - Continuing)**

Navana Interlinks Limited (a concern of Navana Group)

Company Location : Navana Toyota 3S Center 205-207, Tejgaon IA, Dhaka-1208.

Duties/Responsibilities:

Key Activity Descriptions:

Lead Solution Management and customer relation development for complex and high value integration. Responsible of digital sales & solutions which makes a huge business related with Security system, ICT and Building Solution for Government & Enterprise Domain.

Responsibilities and Activities Included:

1. New Business opportunities identification & solution roadmap.
2. Communication with manufacturers to develop a new project.
3. Customer Requirements, Solution Analysis, Solution Design, Negotiation, Execution and Handover.
4. Scope of Work and Scope Management.
5. Make a strategy for the upcoming tenders/projects.
6. Prepare tender documents for tenders.
7. Price costing and submit to clients.
8. Manage the project work to install the whole solution.
9. Coordinating with various project stakeholders
(Manufacturers, customer, internal team members, other external organizations, third parties).

Major Partnership Development: NEC, ZTE, Johnson Controls, AXIS, HID, Milestone systems, Kaba, Surveon, Vehant Technologies, Comm port Technologies, Rockwell Collins, ABB, NAFCO, 3M, DESKO etc.

Other Responsibilities: - Generate sales opportunities of CCTV, Security Alarm System, UVSS (Under Vehicle Screening System), Baggage Scanner, Vehicle Scanner, Explosive Detectors, Special Security Equipment, turnstile, Home Automation System, Access Control System.

- Technical Sales Support
- Tender Documentation
- Government Tender Sales
- International Business Communication.
- Price Costing and Offer to clients.

2. Sr. Network Engineer (December 1, 2013 - June 15, 2014)

Prime Net Ltd.

Company Location : 12, Kazi Nazrul Islam Avenue, BDBL Bhaban (6th Floor). Dhaka -1215, Bangladesh.

Duties/Responsibilities:

1. Motorola WiFi Wing5 Enterprise router & ALTAI C1n Super WiFi base AP/Radio Link device configuration, Installation & Troubleshooting.
2. AutoCAD & Visio design for electrical wiring with CCTV position.
3. Active Directory configuration, Rule/Policy apply.
4. Windows Server configuration, Installation & Troubleshooting.
5. MicroTik Router/WiFi configuration, Installation, Troubleshooting, Bandwidth Manage.
6. CISCO switch & router configuration, Installation & Troubleshooting.
7. Configuring TACACS+ for user authentication and access into Motorola WiNG 5 devices via Cisco ACS (Access Control Server) AAA server.
8. AD DS, Application, DNS, Proxy, DHCP, FTP and Mail Servers Configuration, managing & maintaining.
9. IP camera & CCTV (Security and Surveillance) & Access Control Configuration, Installation & Troubleshooting.
10. Kaspersky Endpoint Security with admin kit (server based) Anti-Virus configuration, Installation & Troubleshooting.
11. McAfee Web-gateway 7.1 Install, Configure, Add rules & filtering.
12. Cambium ePMP 1000 Integrated Wireless Radio Link Broadband device configuration, installation & support.

3. Sr. ARC Engineer (February 14, 2012 - November 30, 2013)**Ezzy Group**

Company Location : Road-13, House-214, Mohakahali DOHS, Dhaka, Bangladesh.

Department: DPPS

Duties/Responsibilities:

1. Monitor, handle & analyze different types of alarms in the kornos monitoring console for 24x7 at DMP(Dhaka Metropolitan Police), which is created from GSM security camera.
2. Active Directory configuration, Rule/Policy apply.
3. MicroTik Router configuration, Installation & Troubleshooting.
4. Windows/Linux Server, mail Server Maintenance & Network Maintenance.
5. IT Support. Configure & Maintain DNS, Proxy, DHCP, FTP Server and Mail Servers.
6. R&D on EYE-02 GSM security camera of jablocom (www.jablocom.com), EYE-02 3G GSM security camera & TUTA (www.i-tuta.com) camera, Kronos software & total Digital Police Protection System and different devices.
7. Install, Update & Configure GSM security cameras, Dome/Bullet/IP cameras, CCTV & Access Control.
8. Work as a team leader.
9. R&D on Home Scenario Automation system & Z-Wave Technology.
10. Customer Relation & Technical support.
11. R&D on RTU 5010 GSM module.
12. Researches, develops, design, and tests security components, equipment, and systems.

4. Executive Officer (February 1, 2009 - December 25, 2011)

Prime Tech

Company Location : 12, Kazi Nazrul Islam Avenue, BDBL Bhaban, Dhaka.

Department: Business Development

Duties/Responsibilities:

1. Sales Technical Support.
2. Create new business opportunity.
3. Generate new sales lead.
4. After sales Technical support.

Academic Qualification:

Exam Title	Concentration/Major	Institute	Result	Pas.Year	Duration	Achievement
Bachelor of Science in Electrical and Electronic Engineering	Electrical & Electronic Engineering	Ahsanullah University of Science and Technology	CGPA:2.81 out of 4	2008	4 years	Academic
Diploma in Electronics	Electronics Engineering	Dhaka Polytechnic Institute	First Division, Marks :63.58%	2003	3 years	Academic
SSC	Science	Will's Little Flower High School	First Division, Marks :74.5%	1999	10 years	-

Training Summary:

Training Title	Topic	Institute	Country	Location	Year	Duration
Sales Prospect & Lead Generation with Value on Product, Putting the Customer's Needs First		NAVANA Group	Bangladesh	Tejgaon Gulshan Link Road	2014	1 Day
Cisco Professional Certification: CCNA.	Networking	CONTINUING EDUCATION CENTER (CEC), AIUB.	Bangladesh.	Dhaka	2013	4 months

Professional Qualification:

Certification	Institute	Location	From	To
Building Management Systems: Metasys Extended Architecture Projects.	Johnson Controls Inc. Training Institute, Malaysia.	Petaling Jaya, Kuala Lumpur, Malaysia.	March 28, 2016	April 1, 2016

Career and Application Information:

Looking For : Mid Level Job
 Available For : Full Time
 Expected Salary : Tk. 40,000
 Preferred Job Category : Engineer/Architect, General Management/Admin, Marketing/Sales
 Preferred District : Anywhere in Bangladesh.
 Preferred Organization : Manufacturing (FMCG), Trading or Export/Import, Multinational Companies, Engineering Firms
 Types

Specialization:

Fields of Specialization	Description
<ul style="list-style-type: none"> Cisco MS Word/ Excel/ PowerPoint/ OneNote Windows 2000/ 2003 Server(s) Windows Administration 	<p>CCNA Institute: CONTINUING EDUCATION CENTER (CEC) of AIUB. **OS: Microsoft Windows (98/2000/XP, 7) **Major Applications: Auto-CAD, MS Office, Pspice, Packet Tracer 4.01, MatLab 7.0, MS Visio, Adobe Photoshop. **Programming Language: C/C++, 80x86 Assembly Language. </p> <p>**PROJECT DEVELOPED:</p> <p>1) Developed a circuit-based project under a course (Measurement & Instrumentation Lab) in 2nd year 2nd semester on â€œDecibel Meterâ€œ in Graduate level. 2) Developed a circuit-based project under a course in 5th semester on â€œTransistor Testerâ€œ in Diploma level. 3) Developed a project under a course in 6th semester on â€œTelevision Assemblingâ€œ in Diploma level. </p>

Language Proficiency:

Language	Reading	Writing	Speaking
Bangla	High	High	High
English	High	High	High

Personal Details :

Father"s Name : MD. QUDRAT ALI
 Mother"s Name : SHAMIMA BEGUM
 Date of Birth : January 1, 1985
 Gender : Male
 Marital Status : Married
 Nationality : Bangladeshi
 Religion : Islam
 Permanent Address : Dilu Road Post Office Lane, Moghbazar, , , -1217, ., Shantinagr TSO, Ramna, Dhaka 1217
 Current Location : Dhaka

Reference (s):

	<u>Reference: 01</u>	<u>Reference: 02</u>
Name	: Mr. M. Abul Hussain	Prof. Dr. Abdur Rahim Mollah
Organization	: Ahsanullah University of Science & Technology	Ahsanullah University
Designation	: Assistant Professor, EEE, AUST	Professor & Head
Address	: 141 & 142, Love Road, Tejgaon Industrial Area, Dhaka-1208, Bangladesh	141 & 142, Love Road, Tejgaon Industrial Area, Dhaka-1208.
Phone (Off.)	: +8801552319382	01552-312 357
Phone (Res.)	:	
Mobile	: +8801552319382	01552-312 357
EMail	: asw@aust.edu	headeeee@aust.edu
Relation	: Academic	Academic