

YUNUS AHAMMED AMIN

Address: House# 16, Road# 15, Sector-14, Uttara, Dhaka.
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Career Objective:

To work in an excellent environment which will enhance my career

Employment History:

1. Analyst (November 27, 2016 – November 30, 2018)

Tap Pocket

Company Location: Mohakhali DOHS

Duties/Responsibilities:

- Generating ideas of making mobile app and games for iOS and android platform.
- Gaming character name & conceptualization, providing sound fx, fixing UI etc.
- Test and analysis the app.
- Helping designers to make a perfect gaming project.
- Maintaining daily working process and preparing monthly salary sheet.

2. Sales Executive (May 1, 2016 - September 30, 2016)

Shopfront Social (ShopUp)

Company Location: Kalabagan, Dhaka

Duties/Responsibilities:

- Managing the Sales and Marketing Team
- Merchant Acquisition

3. Sales Executive (August 5, 2014 - October 30, 2015)

Kaymu Bangladesh Limited

Company Location: House No 63, Block C, Road 4, Banani

Duties/Responsibilities:

- Sourcing and acquiring of sellers over the phone all across Bangladesh and retailers in Dhaka
- Continuous development of sales strategies for Kaymu - focused on strategic locations within Dhaka and its surroundings.
- Proper communication of the value propositions of buying and selling online and more so as it relates to the Bangladesh e-commerce ecosystem
- Management and deployment of retailer acquisition tools, updating and maintaining analytics based acquisition reports
- Collaboration with a wider Sales Team across other regions within Bangladesh, working closely with a responsive Management team of young minds
- Responsible for developing Merchant acquisition strategies and maintaining acquisition trackers on processes and procedures

4. Internship (March 14, 2014 - June 4, 2014)

Root Marketing Service

Company Location: Banani

Duties/Responsibilities:

Organizing Events
Meeting with Clients

Academic Qualification:

Exam Title	Concentration/Major	Institute	Result	Pas.Year	Duration
MBA	Marketing	North South University	CGPA:3.00	Running	
BBA	Marketing	North South University	CGPA:2.67 out of 4	2014	4 years
HSC	Science	Dhaka College	CGPA:5 out of 5	2009	2 years
SSC	Science	Government Laboratory High School	CGPA:5 out of 5	2007	10 years

Language Proficiency: Fluent in English & Bangla

Personal Details :

Father's Name : Md. Nurul Amin
Mother's Name : Bilkis Amin
Date of Birth : December 27, 1992
Gender : Male
Marital Status : Unmarried
Nationality : Bangladeshi
Religion : Islam
Current Location : Dhaka

Reference (s):

Name : Imran Jahangir
Organization : Hafele India Pvt. Ltd
Designation : Retail Sales Executive
Mobile : 01719176843
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Relation : Professional