

Last Updated : **December 26, 2018**

## **JAHANGIR ALAM**

Address: House-118.road-20/4, Block-K, South Bonosri.-1219,  
KhilgaonTSO, Khilgaon, Dhaka 1219  
Home Phone: 01819468282  
Mobile : 01728056848  
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### **Career Objective:**

Achieving a dynamic and challenging job where I can properly use my education technical and interpersonal skills, creativity and experience, expand my knowledge

### **Employment History:**

**Total Year of Experience : 9.0 Year(s)**

#### **1. Asst.Manager ( July 15, 2017 - Continuing)**

##### **SQ Wire & Cables Co ltd (SQ Group)**

Company Location : Plot-31,Lake drive Road,Nikunjo-1,Khilkhet,Dhaka-1229

Department: Sales

##### **Duties/Responsibilities:**

Identify and implement target market. Sales channel and administer following-up .  
Ability to create new customer ,capable in cash sales. Capable of generating sales from potential prospect. Excellent communication skills with strong sense of responsibility  
Building, establishing and maintaining good relationship with clients.

Manage existing and potential customers via personal sales visits using face to face contract to provide a personal service.

Preparing price quotations, ensuring delivery, collecting payment, handballing ,and handling objection .

Always remain in close contract with the customers and visit the market enormously within the area.

Should be self motivated energetic and have ability to work under pressure

#### **2. Sr.Officer Corporate Sales ( January 1, 2017 - July 13, 2017)**

##### **partex cables ltd (Partex Star Group )**

Company Location : UDAY Tower .Gulshan-1

Department: sales

#### **3. Executive Corporate ( January 1, 2013 - December 31, 2016)**

**BBS Cables Ltd**

Company Location : house-26,road-03,block-i,banani,dhak-1213

Department: Sales & marketing

**Duties/Responsibilities:**

Responsibility:

Identify and implement target market. Sales channel and administer following-up .

Ability to create new customer ,capable in cash sales. Capable of generating sales from potential prospect. Excellent communication skills with strong sense of responsibility Building, establishing and maintaining good relationship with clients.

Manage existing and potential customers via personal sales visits using face to face contract to provide a personal service.

Preparing price quotations, ensuring delivery, collecting payment, handballing ,and handling objection .

Always remain in close contract with the customers and visit the market enormously within the area.

Should be self motivated energetic and have ability to work under pressure

Must be able to talk with the top level management of any organizations frankly and formally.

Should be smart and able to work as team member. should possess the right attitude to work as a team

Adept in Microsoft word and excel

**4. sr.executive ( January 1, 2010 - December 30, 2012)****Town gate properties ltd**

Company Location : highway homes (4th floor)ka-32/6,progati sharoni,gu

Department: sales &Marketing

**Duties/Responsibilities:**

Responsibility:

Ability to create new customer ,capable in cash sales.

Capable of generating sales from potential prospect.

Excellent communication skills with strong sense of responsibilities .

Achieve Monthly sales targets of the organization.

Building, establishing and maintaining good relationship with clients.

Manage existing and potential customers via personal sales visits using face to face contract to provide a personal service.

collecting payment, handballing ,and handling objection .

Always remain in close contract with the customers and visit the market enormously within the area.

Should be self motivated energetic and have ability to work under pressure .

**Academic Qualification:**

Exam Title	Concentration/Major	Institute	Result	Pas.Year	Duration
M.B.A	Human Resource Management	Daffodil International University	CGPA:2.98 out of 4	2011	2
B.B.A	Finance	National University	CGPA:2.68 out of 4	2004	4
HSC	Humanities	Govt bangla collage	Second Division, Marks :45%	2000	2
SSC	Science	Gazi pur high school	First Division, Marks :60%	1997	10

**Training Summary:**

Training Title	Topic	Institute	Country	Location	Year	Duration
Human Resource Management	Human Resource Management	Small & Cottage Industries Training Institut (SCITI) BSCIC	bangladesh	Small & Cottage Industries Training Institut (SCIT)	2012	18-11-12-22-11-12

### **Career and Application Information:**

Looking For : Mid Level Job  
 Available For : Full Time  
 Expected Salary : Tk. 0  
 Preferred Job Category : Marketing/Sales, HR/Org. Development  
 Preferred District : Anywhere in Bangladesh.  
 Preferred Organization Types : Banks, Leasing, Investment/Merchant Banking, Telecommunication, Govt./ Semi Govt./ Autonomous body, Multinational Companies, Embassies/Foreign Consulate, Buying House, Immigration & Education Consultancy Service

### **Specialization:**

Fields of Specialization
• MBA/ BBA

### **Language Proficiency:**

Language	Reading	Writing	Speaking
Bangla	High	High	High
English	High	High	Medium
Hindi	Low	Low	Medium

### **Personal Details :**

Father"s Name : abdul hannan  
 Mother"s Name : anowara begum  
 Date of Birth : August 24, 1981  
 Gender : Male  
 Marital Status : Married  
 Nationality : Bangladeshi  
 Religion : islam  
 Permanent Address : House-118.road-20/4, Block-K,South Bonosri.-1219, KhilgaonTSO, Khilgaon, Dhaka 1219  
 Current Location : Dhaka

### **Reference (s):**

	Reference: 01	Reference: 02
Name	: Md. Abul Kalam Azad	Eng.Nora Alam
Organization	: BBS CABLES LTD	Edison Group
Designation	: Manager	Manager
Address	: House-26, Road-03,Block-I, Banani,Dhaka-1213	Nikaton,Gulshan-1
Phone (Off.)	:	
Phone (Res.)	:	
Mobile	: 01730739226	01718538328
EMail	:	
Relation	: Family Friend	Others

