

Resume of

MD. SOHEL RANA

Address: House#10, Road #28,
Sector #07, Uttara, Dhaka-1230
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→ SALES & MARKETING
→ TEACHING
→ ZSK



Career Objective:

To work for the organization to the best of my knowledge and from where the organization could benefit from my services and provide me with knowledge that are professionally important to me.

Company Name

Location

Designation

Duration

: **FREEDOM FASHION LTD**

: PARIS ROAD, MIRPUR, DHAKA.

: Marketing Officer

: August 15, 2018 to Continuing

Duties and Responsibilities:

- Plan and manage territory budgets and field expenditures.
- Time to time evaluation of Depot and distribution point ROI to ensure sustainability of the business in long term.
- Manage efforts to grow Company business, increase existing revenue and provide top level consumer satisfaction.
- Conduct training session for Merchandiser and Sales Reps. to ensure expected level of productivity.
- Analyze sales routes to ensure efficient use of time and resources and provide feedback to the concern sales forces.
- Hold status meetings with sales staff to create strategies and define prioritized tasks.
- Analyze groups to determine and lead initiative to ensure sales staff meets or exceeds goals.
- Work with sales team to build and cultivate relationships with retailers.

Company Name

Location

Designation

Duration

: **YOUNGONE HI-TECH & SPORTS WEARS**

: DEPZ, SAVER, DHAKA.

: Assistant Officer (Q.A)

: January 05, 2016 to July 30, 2018

Duties and Responsibilities:

- Analysis of Artwork and Quality Sheet.
- Preparation of material requirement and Booking.
- Sample Fabric Development,
- Follow up fabric and accessories inventory control of the store.
- Develop Sample as per Buyer required.
- Checking Fit samples, Size set samples, Proto samples, Photo samples, PP samples, Counter samples, etc
- Follow up the bulk production.
- Updating TNA.

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Training Summary:

Training Title : Postgraduate Research Enhancement Schemes in Mathematics and Statistics.

Institute : HEQEP,SUST

Year : 2012

Duration : November 15-18,2012

Training Title Development of Teaching Teaching-Learning System of Statistics through Introducing modern Technology-based programs.

Institute HEQEP,SUST

Year : 22nd to 29th March, 2014
2014

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Special Qualification:

- Hard worker, quick learner, and ability to assume responsibility.
- Work well under pressure.
- Polite, respectful, and courteous manner.
- Responsible, efficient, and flexible.

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Language Skills:

- Good in Speaking, Listening and Writing both in English and Bangla.
- Strong Communication and interpersonal skills.

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Career and Application Information:

Looking For : Mid-Level Job

Available For : Full Time

Preferred Job Category : Garments Merchandising,

Preferred District : Anywhere in Bangladesh.

Preferred Organization Types : Garments, Buying House, Garments Accessories.

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Academic Qualification:

Masters of Science (M.Sc)

Passing Year : 2013
Department : Statistics
Result : CGPA 2.96 out of 4.00
Institution : Shahjalal University of Science & Technology
Location : Sylhet.

Bachelor of Science (B.Sc)

Passing Year : 2012
Department : Statistics
Result : CGPA 2.84 out of 4.00
Institution : Shahjalal University of Science & Technology
Location : Sylhet.

Higher Secondary Certificate (HSC)

Passing Year : 2007
Group : Science
Result : GPA 3.90 out of 5.00
Institution : Miapur Hazi Jasim Uddin High School & College.
Location : Bongram, Pabna.
Board : Rajshahi

Secondary School Certificate (SSC)

Passing Year : 2005
Group : Science
Result : GPA 4.25 out of 5.00
Institution : Dulai High School
Location : Dulai, Pabna.
Board : Rajshahi

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Areas of Interest:

Garments Merchandising
FMCG

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Computer Skills:

- Microsoft Office Application (Word, Excel, Power point and Outlook)
 - All Kind of Internet Operation.
 - Linux Operating System
 - Some Hardware Error Analysis and Solving.
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Personal Details:

Name : **Md. Sohel Rana**
Father Name : Md. Ramjan Ali
Mother Name : Zarina Khatun
Birthday : 20th: April 1990
National ID No : 7618319000185
Passport No : BF 0753671
Religion : Islam
Blood Group : AB+(Positive)
Permanent Address : Village-Bongram, P.O-Bongram,
P.S -Santhia, District-Pabna.

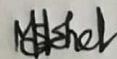
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References:

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| 1. Professor Dr. Sabina Islam
Department of Statistics
Shahjalal University of Science &
Technology.
Cell no:016720533414
Email:sabina.stat@gmail.com | 2. Md. Zubayer Alvi
Assistant Engineer, Information Management
Division.
Power Grid Company of Bangladesh Ltd.
Aftab Nagar, Dhaka.
Cell no:01740193588
Email:zubayer.alvi@outlook.com |
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Declaration:

I hereby declare that the particulars furnished above are true, correct and complete to the best of my knowledge and belief, and I bear the responsibility for the correctness of the above-mentioned particulars.



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Md. Sohel Rana